PRESS RELEASE **August 10, 2023**
FOR IMMEDIATE DISTRIBUTION

CES ENERGY SOLUTIONS CORP. ANNOUNCES STRONG Q2 2023 RESULTS

CES Energy Solutions Corp. ("CES" or the **"**Company") (**TSX: CEU) (OTC: CESDF)** is pleased to announce record second quarter financial results for Q2 2023, as quarterly revenue, Adjusted EBITDAC and cash flow generation continued to grow year over year. Second quarter highlights include:

- Revenue of $515.8 million, increased 19% year over year
- Adjusted EBITDAC of $73.9 million, increased 21% year over year
- Adjusted EBITDAC margin of 14.3%, increased 20 basis points year over year
- Cash Flow from Operations of $89.3 million and Free Cash Flow of $66.7 million
- Leverage declined to 1.57x Total Debt/Adjusted EBITDAC from 1.78x at March 31, 2023, and 2.17x at December 31, 2022
- Working Capital Surplus exceeded Total Debt at June 30, 2023 by $163.4 million
- Renewed NCIB permitting the repurchase for cancellation up to 10% of the public float of Common Shares, effective July 21, 2023
- Repurchased $7.6 million of common shares during the quarter and $12.2 million of common shares subsequent to June 30, 2023

The continuation of strong cash flow generation at near record levels has extended CES' deleveraging trend, providing ample comfort to increase share buybacks, while preserving current dividend levels and supporting operational needs. Amid the current environment, CES intends to repurchase up to the maximum of 18.7 million common shares under its renewed NCIB over the coming year.

Second Quarter Results

In the second quarter CES generated revenue of $515.8 million, representing a sequential decrease of $41.9 million or 8% compared to Q1 2023, on seasonally lower activity levels in Canada, and an increase of 19% compared to Q2 2022 as activity levels have seen a modest increase year over year. For the six months ended June 30, 2023, CES generated revenue of $1.1 billion, an increase of $238.6 million or 29% relative to the six months ended June 30, 2022. As producers' capital spending and production levels have stabilized, improvements in US drilling market share and production chemical volumes resulted in significant uptick in revenue compared to prior year. CES continues to realize high levels of revenue underpinned by industry stabilization, and strong market share throughout the business. Industry conditions provided a supportive backdrop for the Company with balancing macro trends in supply demand, activity levels, rig counts, and production levels.

Revenue generated in the US during Q2 2023 was $375.5 million, representing a sequential increase of $6.5 million or 2% compared to Q1 2023 and an increase of 25% compared to Q2 2022. For the six months ended June 30, 2023, revenue generated in the US was up 36% to $744.4 million relative to the six months ended June 30, 2022. US revenues for both the three and six month periods were positively impacted by increased industry activity, higher production levels, and improved market share year over year. CES maintained its strong industry positioning, with a US Drilling Fluids Market Share of 20% for Q2 2023 and Q1 2023, and year over year improvement from 17% in Q2 2022.

Revenue generated in Canada during Q2 2023 was $140.4 million, representing a sequential decrease of $48.3 million or 26% compared to Q1 2023 as is expected on a seasonal basis, and an increase of 5% from Q2 2022. Canadian revenues were negatively impacted by a 42% sequential decrease in rig counts relative to Q1 2023 for spring breakup, with production levels up marginally year over year in the three month period, despite customer shut-ins due to the Canadian wildfires. Canadian Drilling Fluids Market Share for Q2 2023 of 32% was in line with Q2 2022 of 33%, but down from 38% on a sequential quarterly basis. For the six months ended June 30, 2023 revenue generated in Canada of $329.1 million was up 15% relative to the six months ended June 30, 2022, driven by higher industry activity and production levels year over year.

CES achieved Adjusted EBITDAC of $73.9 million in Q2 2023, representing a sequential decrease of 4% compared to Q1 2023, and an increase of 21% compared to Q2 2022. Adjusted EBITDAC as a percentage of revenue of 14.3% achieved in Q2 2023 compared to 13.8% recorded in Q1 2023 and 14.1% recorded in Q2 2022. For the three month period, Adjusted EBITDAC improved year over year on higher revenue levels and a comparable period that was negatively impacted by rapid inflation of product and labour costs. For the six months ended June 30, 2023 Adjusted EBITDA was up 46% to $151.0 million. The Company has continued to be effective in pricing and procurement activities while maintaining prudent G&A levels, combined with increased scale.

Net income for the three and six months ended June 30, 2023 increased 69% to $33.9 million from $20.1 million, and 120% to $66.9 million from $30.4 million, respectively, compared to the prior year periods, driven by significantly higher industry activity levels.

CES generated $63.0 million in Funds Flow from Operations in Q2 2023, inline with the $62.6 million generated in Q1 2023 and up 37% from $46.1 million generated in Q2 2022. For the six months ended June 30, 2023 CES generated $125.6 million of Funds Flow from Operations compared to $79.3 million in 2022. Funds Flow from Operations excludes the impact of working capital, and is reflective of the continued strong surplus free cash flow generation in stable market conditions seen in the first half of 2023.

For Q2 2023, net cash provided by operating activities totaled $89.3 million, compared to net cash used by operating activities of $12.8 million during the three months ended June 30, 2022. For the six months ended June 30, 2023 net cash provided by operating activities of $162.6 million compared to net cash used by operating activities of $25.3 million for the six months ended June 30, 2022. The change was primarily driven by a lower required investment in working capital as activity levels remained stable during the three and six month periods of 2023, coupled with higher net income on associated activity levels relative to the comparative periods.

CES generated $66.7 million in Free Cash Flow in Q2 2023, up 23% from $54.1 million generated in Q1 2023, and compared to a use of $27.0 million in Q2 2022. For the six months ended June 30, 2023 CES generated $120.8 million of Free Cash Flow compared to a use of $50.2 million in 2022. Free Cash Flow includes the impact of net capital expenditures and lease repayments and is reflective of the Company's surplus free cash flow generation in excess of required capital expenditures.

As at June 30, 2023, CES had a Working Capital Surplus of $641.4 million, which decreased by $37.7 million from $679.1 million at March 31, 2023 (December 31, 2022 – $691.1 million) as revenue and activity levels have stabilized and working capital investments have moderated. The reduction during the quarter was driven by a 13% reduction in accounts receivable, supported by strong cash collections, and a 6% reduction in inventory. The Company continues to focus on working capital optimization benefiting from the high quality of its customers and diligent internal credit monitoring processes.

CES exited the quarter with a net draw on its syndicated senior facility (the "Senior Facility") of $120.2 million compared to $166.7 million at March 31, 2023 and $208.5 million at December 31, 2022. Total Debt of $478.0 million at June 30, 2023 compared to $518.8 million at March 31, 2023 and $557.5 million at December 31, 2022, of which $288.0 million relates to Senior Notes which mature on October 21, 2024. The decreases realized during the period were primarily driven by strong cash flow generation enhanced by the reduction in required working capital investments as described above, partly offset by $11.8 million in share repurchases and $10.2 million in dividend payments paid out in the first half of 2023. Working Capital Surplus exceeded Total Debt at June 30, 2023 by $163.4 million (December 31, 2022 - $133.6 million). Currently, the Company has a net draw on its Senior Facility of approximately $98.0 million representing a reduction of approximately $110.5 million since December 31, 2022. These reduced draw levels reflect the onset of strong free cash flow generation from sustained revenue levels supported by CES' capex-light business model and stabilizing end market activity levels.

On April 25, 2023, CES entered into an amended and restated credit agreement with respect to its syndicated and operating credit facilities (the "Senior Facility"). The total size of the increased Senior Facility is approximately C$700.0 million consisting of an aggregated revolving facility of approximately C$450.0 million, and a Canadian Term Loan Facility of $250.0 million. The Canadian Term Loan Facility is undrawn and can only be used to repay and redeem the 6.375% senior unsecured notes scheduled to mature in October of 2024. The Senior Facility matures on April 25, 2026 and is secured by substantially all of the Company's assets and includes customary terms, conditions and covenants.

On July 18, 2023, CES announced the renewal of its previous NCIB, which expired on July 20, 2023. Under the Company's renewed NCIB, which became effective on July 21, 2023, the Company may repurchase for cancellation up to 18,719,430 common shares, being 10.0% of the public float of common shares at the time of renewal. The renewed NCIB will terminate on July 20, 2024 or such earlier date as the maximum number of common shares are purchased pursuant to the NCIB or the NCIB is completed or is terminated at the Company's election. During Q2 2023, the Company repurchased 2,909,100 common shares at an average price of $2.61 per share for a total of $7.6 million. During the six months ended June 30, 2023, the Company repurchased 4,500,100 common shares at an average price of $2.62 per share for a total of $11.8 million. Since inception of the Company's NCIB programs on July 17, 2018, and up to June 30, 2023, the Company has repurchased 36,758,457 common shares at an average price of $2.10 per share for a total amount of $77.1 million. Subsequent to June 30, 2023, the Company repurchased 4,551,800 additional shares at a weighted average price of $2.68 for a total amount of $12.2 million.

Outlook

The recovery in global energy demand combined with several years of lower investment in the upstream oil and gas sector have resulted in a balanced market for oil and natural gas, higher commodity prices, and a supportive outlook for the sector in CES' North American target market. We expect current activity levels to continue through 2023, moderated by potential challenges with availability of labour and supply chain constraints. Further, broad economic concerns exist with respect to recession risk, interest rates, and geopolitical instability, which may impact customer spending plans.

CES is optimistic in its outlook for 2023 as it expects to benefit from elevated upstream activity, increased service intensity levels, and continued strength in commodity pricing across North America by capitalizing on its established infrastructure, industry leading positioning, vertically integrated business model, and strategic procurement practices.

Commensurate with current record revenue levels, CES expects 2023 capital expenditures to be approximately $60.0 million split evenly between maintenance and expansion capital to support higher activity levels and business development opportunities. CES plans to continue its disciplined and prudent approach to capital expenditures and will adjust its plans as required to support growth throughout divisions.

CES has proactively managed both the duration and the flexibility of its debt. In April 2023, CES successfully amended and extended its Senior Facility to April 2026. The Senior Facility effectively addresses CES' near-term and foreseeable longer-term requirements. The Canadian Term Loan Facility provides CES with the ability to repay and redeem the Senior Notes in full on its own schedule over the coming months. Thereafter, CES has the opportunity to refinance and right-size the term portion of its capital structure on suitable terms at any time up until April of 2026. CES routinely considers its capital structure, including further increasing the capacity of its Senior Facility, refinancing of the Company's Senior Notes, and other potential financing options.

CES' underlying business model is capex light and asset light, enabling the generation of significant surplus free cash flow. As our customers endeavor to maintain or grow production in the current environment, CES will leverage its established infrastructure, business model, and nimble customer-oriented culture to deliver superior products and services to the industry. CES sees the consumable chemical market increasing its share of the oilfield spend as operators continue to: drill longer reach laterals and drill them faster; expand and optimize the utilization of pad drilling; increase the intensity and size of their fracs; and require increasingly technical and specialized chemical treatments to effectively maintain existing cash flow generating wells and treat growing production volumes and water cuts from new wells.

Conference Call Details

With respect to the second quarter results, CES will host a conference call / webcast at 9:00 am MT (11:00 am ET) on Friday, August 11, 2023. A recording of the live audio webcast of the conference call will also be available on our website at www.cesenergysolutions.com. The webcast will be archived for approximately 90 days.

North American toll-free: 1-(800)-319-4610
International / Toronto callers: (416)-915-3239
Link to Webcast: http://www.cesenergysolutions.com/

Financial Highlights

	Three Months Ended June 30,			Six Months Ended June 30,		
($000s, except per share amounts)	**2023**	2022	%Change	**2023**	2022	%Change
Revenue						
United States [1]	**375,455**	300,167	25 %	**744,430**	548,963	36 %
Canada [1]	**140,387**	133,483	5 %	**329,108**	285,968	15 %
Total Revenue	**515,842**	433,650	19 %	**1,073,538**	834,931	29 %
Net income	**33,901**	20,105	69 %	**66,903**	30,355	120 %
per share – basic	***0.13***	*0.08*	*63 %*	***0.26***	*0.12*	*117 %*
per share - diluted	***0.13***	*0.08*	*63 %*	***0.26***	*0.12*	*117 %*
Adjusted EBITDAC [2]	**73,893**	61,027	21 %	**150,996**	103,484	46 %
Adjusted EBITDAC [2] % of Revenue	**14.3 %**	14.1 %	0.2 %	**14.1 %**	12.4 %	1.7 %
Cash provided by (used in) operating activities	**89,327**	(12,829)	nmf	**162,565**	(25,264)	nmf
Funds Flow From Operations [3]	**62,995**	46,141	37 %	**125,620**	79,260	58 %
Capital expenditures						
Expansion Capital [1]	**12,639**	5,537	128 %	**23,269**	10,777	116 %
Maintenance Capital [1]	**6,761**	5,778	17 %	**11,060**	9,053	22 %
Total capital expenditures	**19,400**	11,315	71 %	**34,329**	19,830	73 %
Dividends declared	**6,312**	4,099	54 %	**11,415**	8,177	40 %
per share	***0.025***	*0.016*	56 %	***0.045***	*0.032*	41 %
Common Shares Outstanding						
End of period	**252,463,642**	256,159,018		**252,463,642**	256,159,018	
End of period - fully diluted [4]	**258,516,081**	262,269,370		**258,516,081**	262,269,370	
Weighted average - basic	**253,756,497**	255,568,154		**254,316,550**	254,800,628	
Weighted average - diluted	**258,297,780**	262,206,332		**260,334,033**	261,466,404	

	As at				
Financial Position ($000s)	**June 30, 2023**	March 31, 2023	%Change	December 31, 2022	%Change
Total assets	**1,323,815**	1,393,628	(5)%	1,411,003	(6)%
Long-term financial liabilities [5]	**449,874**	492,413	(9)%	532,771	(16)%
Total Debt [6]	**478,027**	518,822	(8)%	557,531	(14)%
Working Capital Surplus [6]	**641,410**	679,075	(6)%	691,096	(7)%
Net Debt [6]	**(163,383)**	(160,253)	2 %	(133,565)	22 %
Shareholders' equity	**639,544**	632,084	1 %	609,049	5 %

[1] *Supplementary Financial Measure. Supplementary Financial Measures are provided herein because Management believes they assist the reader in understanding CES' results. Refer to "Non-GAAP Measures and Other Financial Measures" contained herein.*

[2] *Non-GAAP measure that does not have any standardized meaning under IFRS and therefore may not be comparable to similar measures presented by other entities. The most directly comparable GAAP measure for Adjusted EBITDAC is Net income. Refer to the section entitled "Non-GAAP Measures and Other Financial Measures" contained herein.*

[3] *Non-GAAP measure that does not have any standardized meaning under IFRS and therefore may not be comparable to similar measures presented by other entities. The most directly comparable GAAP measure for Funds Flow from Operations is Cash provided by (used in) operating activities. Refer to the section entitled "Non-GAAP Measures and Other Financial Measures" contained herein.*

[4] *Non-GAAP measure that does not have any standardized meaning under IFRS and therefore may not be comparable to similar measures presented by other entities. The most directly comparable GAAP measure for Shares Outstanding, End of period - fully diluted is Common Shares outstanding. Refer to the section entitled "Non-GAAP Measures and Other Financial Measures" contained herein.*

[5] *Includes current and long-term portion of the Senior Facility, the Senior Notes, lease obligations, deferred acquisition consideration, and long term portion of cash settled incentive obligations.*

[6] *Non-GAAP measures that do not have any standardized meaning under IFRS and therefore may not be comparable to similar measures presented by other entities. The most directly comparable GAAP measure for Total Debt, Net Debt, and Working Capital Surplus is Long-term financial liabilities. Refer to the section entitled "Non-GAAP Measures and Other Financial Measures" contained herein.*

Business of CES

CES is a leading provider of technically advanced consumable chemical solutions throughout the life-cycle of the oilfield. This includes total solutions at the drill-bit, at the point of completion and stimulation, at the wellhead and pump-jack, and finally through to the pipeline and midstream market. Key solutions include corrosion inhibitors, demulsifiers, H2S scavengers, paraffin control products, surfactants, scale inhibitors, biocides and other specialty products. Further, specialty chemicals are used throughout the pipeline and midstream industry to aid in hydrocarbon movement and manage transportation and processing challenges including corrosion, wax build-up and H2S.

CES operates in all major basins throughout the United States ("US"), including the Permian, Eagleford, Bakken, Marcellus and Scoop/Stack, as well as in the Western Canadian Sedimentary Basin ("WCSB") with an emphasis on servicing the ongoing major resource plays: Montney, Duvernay, Deep Basin and SAGD. In the US, CES operates under the trade names AES Drilling Fluids ("AES"), Jacam Catalyst LLC ("Jacam Catalyst"), Proflow Solutions ("Proflow"), and Superior Weighting Products ("Superior Weighting"). In Canada, CES operates under the trade names Canadian Energy Services, PureChem Services ("PureChem"), StimWrx Energy Services Ltd. ("StimWrx"), Sialco Materials Ltd. ("Sialco"), and Clear Environmental Solutions ("Clear").

Non-GAAP Measures and Other Financial Measures

CES uses certain supplementary information and measures not recognized under IFRS where management believes they assist the reader in understanding CES' results. These measures are calculated by CES on a consistent basis unless otherwise specifically explained. These measures do not have a standardized meaning under IFRS and may therefore not be comparable to similar measures used by other issuers.

Non-GAAP financial measures and non-GAAP ratios have the definition set out in National Instrument 52-112 "Non-GAAP and Other Financial Measures Disclosure". The non-GAAP measures, non-GAAP ratios and supplementary financial measures used herein, with IFRS measures, are the most appropriate measures for reviewing and understanding the Company's financial results. The non-GAAP measures and non-GAAP ratios are further defined as follows:

EBITDAC - is a non-GAAP measure that has been reconciled to net income for the financial periods, being the most directly comparable measure calculated in accordance with IFRS. EBITDAC is defined as net income before interest, taxes, depreciation and amortization, finance costs, other income (loss), stock-based compensation, and impairment of goodwill, which are not reflective of underlying operations. EBITDAC is a metric used to assess the financial performance of an entity's operations. Management believes that this metric provides an indication of the results generated by the Company's business activities prior to how these activities are financed, how the Company is taxed in various jurisdictions, and how the results are impacted by foreign exchange and non-cash charges. This non-GAAP financial measure is also used by Management as a key performance metric supporting decision making and assessing divisional results.

Adjusted EBITDAC - is a non-GAAP measure that is defined as EBITDAC noted above, adjusted for specific items that are considered to be non-recurring in nature. Management believes that this metric is relevant when assessing normalized operating performance.

Adjusted EBITDAC % of Revenue - is a non-GAAP ratio calculated as Adjusted EBITDAC divided by revenue. Management believes that this metric is a useful measure of the Company's normalized operating performance relative to its top line revenue generation and a key industry performance measure.

Readers are cautioned that EBITDAC and Adjusted EBITDAC should not be considered to be more meaningful than net income determined in accordance with IFRS.

EBITDAC, Adjusted EBITDAC, and Adjusted EBITDAC % of Revenue are calculated as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
$000s	**2023**	2022	**2023**	2022
Net income	**33,901**	20,105	**66,903**	30,355
Add back (deduct):				
Depreciation on property and equipment in cost of sales	**14,242**	12,273	**28,111**	24,325
Depreciation on property and equipment in G&A	**2,029**	1,869	**4,086**	3,541
Amortization on intangible assets in G&A	**1,612**	3,832	**4,596**	7,985
Current income tax expense	**3,597**	1,641	**6,874**	2,900
Deferred income tax expense	**7,429**	6,334	**15,645**	10,842
Stock-based compensation	**4,589**	3,261	**7,728**	7,904
Finance costs	**6,453**	11,232	**16,935**	15,227
Other loss	**41**	480	**118**	405
EBITDAC	**73,893**	61,027	**150,996**	103,484
Adjusted EBITDAC	**73,893**	61,027	**150,996**	103,484
Adjusted EBITDAC % of Revenue	**14.3%**	14.1%	**14.1%**	12.4%
Adjusted EBITDAC per share - basic	***0.29***	*0.24*	***0.59***	*0.41*
Adjusted EBITDAC per share - diluted	***0.29***	*0.23*	***0.58***	*0.40*

Distributable Earnings - is a non-GAAP measure that is defined as cash provided by operating activities, adjusted for change in non-cash operating working capital less Maintenance Capital and repayment of lease obligations. Distributable Earnings is a measure used by Management and investors to analyze the amount of funds available to distribute to shareholders as dividends or through the NCIB program before consideration of funds required for growth purposes.

Dividend Payout Ratio - is a non-GAAP ratio that is defined as dividends declared as a percentage of Distributable Earnings. Management believes it is a useful measure of the proportion of available funds committed to being returned to shareholders in the form of a dividend relative to the Company's total Distributable Earnings.

Readers are cautioned that Distributable Earnings should not be considered to be more meaningful than cash provided by operating activities determined in accordance with IFRS. Distributable Earnings and Dividend Payout Ratio are calculated as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
$000's	**2023**	2022	**2023**	2022
Cash provided by (used in) operating activities	**89,327**	(12,829)	**162,565**	(25,264)
Adjust for:				
Change in non-cash operating working capital	**(26,332)**	58,970	**(36,945)**	104,524
Less: Maintenance Capital (1)	**(6,761)**	(5,778)	**(11,060)**	(9,053)
Less: Repayment of lease obligations	**(6,161)**	(5,478)	**(11,621)**	(10,288)
Distributable Earnings	**50,073**	34,885	**102,939**	59,919
Dividends declared	**6,312**	4,099	**11,415**	8,177
Dividend Payout Ratio	**13%**	12%	**11%**	14%

[1]*Supplementary Financial Measure. Supplementary Financial Measures are provided herein because Management believes they assist the reader in understanding CES' results.*

Funds Flow From Operations - is a non-GAAP measure that has been reconciled to Cash provided by (used in) operating activities for the financial periods, being the most directly comparable measure calculated in accordance with IFRS. Funds Flow from Operations is defined as cash flow from operations before changes in non-cash operating working capital and represents the

Company's after-tax operating cash flows. Readers are cautioned that this measure is not intended to be considered more meaningful than cash provided by operating activities, or other measures of financial performance calculated in accordance with IFRS. Funds Flow from Operations is used by Management to assess operating performance and leverage, and is calculated as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
$000's	**2023**	2022	**2023**	2022
Cash provided by (used in) operating activities	**89,327**	(12,829)	**162,565**	(25,264)
Adjust for:				
Change in non-cash operating working capital	**(26,332)**	58,970	**(36,945)**	104,524
Funds Flow From Operations	**62,995**	46,141	**125,620**	79,260

Free Cash Flow – Free Cash Flow is a non-GAAP measure that has been reconciled to Cash provided by (used in) operating activities for the financial periods, being the most directly comparable measure calculated in accordance with IFRS. Free Cash Flow is defined as cash flow from operations after capital expenditures and repayment of lease obligations, net of proceeds on disposal of assets, and represents the Company's core operating results in excess of required capital expenditures. Readers are cautioned that this measure is not intended to be considered more meaningful than cash provided by operating activities, or other measures of financial performance calculated in accordance with IFRS. Free Cash Flow is used by Management to assess operating performance and leverage, and is calculated as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
$000s	**2023**	2022	**2023**	2022
Cash provided by (used in) operating activities	**89,327**	(12,829)	**162,565**	(25,264)
Adjust for:				
Expansion Capital(1)	**(12,639)**	(5,537)	**(23,269)**	(10,777)
Maintenance Capital(1)	**(6,761)**	(5,778)	**(11,060)**	(9,053)
Repayment of lease obligation	**(6,161)**	(5,478)	**(11,621)**	(10,288)
Proceeds on disposal of assets	**2,908**	2,584	**4,160**	5,212
Free Cash Flow	**66,674**	(27,038)	**120,775**	(50,170)

1Supplementary Financial Measure. Supplementary Financial Measures are provided herein because Management believes they assist the reader in understanding CES' results.

Working Capital Surplus **-** Working Capital Surplus is a non-GAAP measure that is calculated as current assets less current liabilities, excluding the current portion of finance lease obligations. Management believes that this metric is a key measure to assess operating performance and leverage of the Company and uses it to monitor its capital structure.

Net Debt and Total Debt **-** Net Debt and Total Debt are non-GAAP measures that Management believes are key metrics to assess liquidity of the Company and uses them to monitor its capital structure. Net debt represents Total Debt, which includes the Senior Facility, the Senior Notes, both current and non-current portions of lease obligations, non-current portion of cash settled incentive obligations, offset by the Company's cash position, less Working Capital Surplus.

Readers are cautioned that Total Debt, Working Capital Surplus, and Net Debt should not be construed as alternative measures to Long-term financial liabilities determined in accordance with IFRS.

Total Debt, Working Capital Surplus, and Net Debt are calculated as follows:

	As at	
$000's	**June 30, 2023**	December 31, 2022
Long-term financial liabilities(1)	**449,874**	532,771
Current portion of finance lease obligations	**26,728**	23,231
Current portion of deferred acquisition consideration	**1,425**	1,529
Total Debt	**478,027**	557,531
Deduct Working Capital Surplus:		
Current assets	**845,912**	933,680
Current liabilities(2)	**(204,502)**	(242,584)
Working Capital Surplus	**641,410**	691,096
Net Debt	**(163,383)**	(133,565)

[1]*Includes current and long-term portion of the Senior Facility, the Senior Notes, lease obligations, deferred acquisition consideration, and long-term portion of cash settled incentive obligations.*
[2]*Excludes current portion of lease liabilities and deferred acquisition consideration.*

Shares outstanding, End of period - fully diluted - Shares outstanding, End of period - fully diluted is a non-GAAP measure that has been reconciled to Common Shares outstanding for the financial periods, being the most directly comparable measure calculated in accordance with IFRS. This measure is not intended to be considered more meaningful than Common shares outstanding. Management believes that this metric is a key measure to assess the total potential shares outstanding for the financial periods and is calculated as follows:

	As at	
	June 30, 2023	December 31, 2022
Common shares outstanding	**252,463,642**	254,515,682
Restricted share units	**6,052,439**	5,922,363
Shares outstanding, end of period - fully diluted	**258,516,081**	260,438,045

Total Debt/Adjusted EBITDAC – is a non-GAAP ratio that Management believes to be a useful measure of the Company's liquidity and leverage levels, and is calculated as Total Debt divided by Adjusted EBITDAC for the most recently ended four quarters. Total Debt and Adjusted EBITDAC are non-GAAP measures that do not have any standardized meaning under IFRS and therefore may not be comparable to similar measures presented by other entities. Total Debt and Adjusted EBITDAC are calculated as outlined above.

Supplementary Financial Measures

A Supplementary Financial Measure: (a) is, or is intended to be, disclosed on a periodic basis to depict the historical or expected future financial performance, financial position or cash flow of the Company; (b) is not presented in the financial statements of the Company; (c) is not a non-GAAP financial measure; and (d) is not a non-GAAP ratio. Supplementary financial measures found within this press release are as follows:

Revenue - United States - comprises a component of total revenue, as determined in accordance with IFRS, and is calculated as revenue recorded from the Company's US divisions.

Revenue - Canada - comprises a component of total revenue, as determined in accordance with IFRS, and is calculated as revenue recorded from the Company's Canadian divisions.

Expansion Capital - comprises a component of total investment in property and equipment as determined in accordance with IFRS, and represents the amount of capital expenditure that has been or will be incurred to grow or expand the business or would otherwise improve the productive capacity of the operations of the business.

Maintenance Capital - comprises a component of total investment in property and equipment as determined in accordance with IFRS, and represents the amount of capital expenditure that has been or will be incurred to sustain the current level of operations.

Cautionary Statement

Except for the historical and present factual information contained herein, the matters set forth in this press release, may constitute forward-looking information or forward-looking statements (collectively referred to as "forward-looking information") which involves known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of CES, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking information. When used in this press release, such information uses such words as "may", "would", "could", "will", "intend", "expect", "believe", "plan", "anticipate", "estimate", and other similar terminology. This information reflects CES' current expectations regarding future events and operating performance and speaks only as of the date of the press release. Forward-looking information involves significant risks and uncertainties, should not be read as a guarantee of future performance or results, and will not necessarily be an accurate indication of whether or not such results will be achieved. A number of factors could cause actual results to differ materially from the results discussed in the forward-looking information, including, but not limited to, the factors discussed below. The management of CES believes the material factors, expectations and assumptions reflected in the forward-looking information are reasonable but no assurance can be given that these factors, expectations and assumptions will prove to be correct. The forward-looking information contained in this document speaks only as of the date of the document, and CES assumes no obligation to publicly update or revise such information to reflect new events or circumstances, except as may be required pursuant to applicable securities laws or regulations. The material assumptions in making forward-looking statements include, but are not limited to, assumptions relating to demand levels and pricing for the oilfield consumable chemical offerings of the Company; fluctuations in the price and demand for oil and natural gas; anticipated activity levels of the Company's significant customers; commodity pricing; general economic and financial market conditions; the successful integration of recent acquisitions; the Company's ability to finance its operations; levels of drilling and other activity in the WCSB, the Permian and other US basins, the effects of seasonal and weather conditions on operations and facilities; changes in laws or regulations; currency exchange fluctuations; the ability of the Company to attract and retain skilled labour and qualified management; and other unforeseen conditions which could impact the Company's business of supplying oilfield consumable chemistry to the Canadian and US markets and the Company's ability to respond to such conditions.

In particular, this press release contains forward-looking information pertaining to the following: the certainty and predictability of future cash flows and earnings; expectations that Adjusted EBITDAC will exceed the sum of expenditures on interest, taxes and capital expenditures; expectations of capital expenditures in 2023; expectations that Adjusted EBITDAC will provide sufficient free cash flow to pay down the Company's Senior Facility and add cash to the balance sheet; expectations regarding CES' revenue and surplus free cash flow generation and the potential use of such free cash flow including to increase its dividend or repurchase the common shares of the Company; expectations regarding end market activity levels; the strength of the Company's balance sheet, the achievement of the Company's strategic objectives, and the generation of shareholder value; expectations regarding improving industry conditions and the Company's ability to generate free cash flow to sustain and increase the quarterly dividend; CES' ability to execute on financial goals relating to its balance sheet, liquidity, working capital and cost structure; expectations regarding the performance of CES' business model and counter cyclical balance sheet during downturns; the sufficiency of liquidity and capital resources to meet long-term payment obligations; CES' ability to increase or maintain its market share; optimism with respect to future prospects for CES; impact of CES' vertically integrated business model on future financial performance; CES' ability to leverage third party partner relationships to drive innovation in the consumable fluids and chemicals business; supply and demand for CES' products and services, including expectations for growth in CES' production and specialty chemical sales, expected growth in the consumable chemicals market; industry activity levels; commodity prices; development of new technologies; expectations regarding CES' growth opportunities in Canada the US and overseas; expectations regarding the performance or expansion of CES' operations and working capital optimization; expectations relating to general economic conditions, interest rates and geopolitical risk; expectations regarding end markets for production chemicals and drilling fluids in Canada and the US; expectations regarding demand for CES' services and technology; investments in research and development and technology advancements; access to debt and capital markets and cost of capital; expectations regarding capital allocation including the use of surplus free cash flow, the purchase of CES' common shares by CES pursuant to the NCIB, debt reduction through the repayment of the Company's Senior Facility or repurchases of the Company's Senior Notes, expectations relating to the timing of CES' refinancing of it's Senior Notes using the proceeds of its Senior Facility; investments in current operations, issuing dividends, or market acquisitions; expectations regarding the timing and amount of common shares repurchased pursuant to the Company's NCIB; CES' ability to continue to comply with covenants in debt facilities; expectations regarding the impact and timing of the refinancing of CES' Senior Notes; and competitive conditions.

CES' actual results could differ materially from those anticipated in the forward-looking information as a result of the following factors: general economic conditions in the US, Canada, and internationally; geopolitical risk; fluctuations in demand for consumable fluids and chemical oilfield services, downturn in oilfield activity; oilfield activity in the Permian, the WCSB, and other basins in which the Company operates; a decline in frac related chemical sales; a decline in operator usage of chemicals on wells; an increase in the number of customer well shut-ins; a shift in types of wells drilled; volatility in market prices for oil, natural gas, and natural gas liquids and the effect of this volatility on the demand for oilfield services generally; declines in prices for natural gas, natural gas liquids, and oil, and pricing differentials between world pricing, pricing in North America, and pricing in Canada; competition, and pricing pressures from customers in the current commodity environment; conflict, war and political and societal unrest that may impact CES' operations, supply chains as well as impact *the market for oil and natural gas generally; currency risk as a result of fluctuations in value of the US dollar; liabilities and risks, including environmental liabilities and risks inherent in oil and natural gas operations; sourcing, pricing and availability of raw materials, consumables, component parts, equipment, suppliers, facilities, shipping containers, and skilled management, technical and field personnel; the collectability of accounts receivable; ability to integrate technological advances and match advances of competitors; ability to protect the Company's proprietary technologies; availability of capital; uncertainties in weather and temperature affecting the duration of the oilfield service periods and the activities that can be completed; the ability to successfully integrate and achieve synergies from the Company's acquisitions; changes in legislation and the regulatory environment, including uncertainties with respect to oil and gas royalty regimes, programs to reduce greenhouse gas and other emissions and regulations restricting the use of hydraulic fracturing; pipeline capacity and other transportation infrastructure constraints; changes to government mandated production curtailments; reassessment and audit risk and other tax filing matters; changes and proposed changes to US policies including tax policies or policies relating to the oil and gas industry; international and domestic trade disputes, including restrictions on the transportation of oil and natural gas and regulations governing the sale and export of oil, natural gas and refined petroleum products; the impact of climate change policies in the regions which CES operates; the impact and speed of adoption of low carbon technologies; potential changes to the crude by rail industry; changes to the fiscal regimes applicable to entities operating in the US and WCSB; access to capital and the liquidity of debt markets; fluctuations in foreign exchange and interest rates, including the impact of changing interest rates on the broader economy; CES' ability to maintain adequate insurance at rates it considers reasonable and commercially justifiable; and the other factors considered under "Risk Factors" in CES' Annual Information Form for the year ended December 31, 2022 dated March 9, 2023, and "Risks and Uncertainties" in CES' MD&A for the three and six months ended June 30, 2023, dated August 10, 2023.*

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