



CES Energy
Solutions

Condensed Consolidated Financial Statements

For the Three and Six Months Ended June 30, 2023 and 2022

CES Energy Solutions Corp.

Condensed Consolidated Statement of Financial Position (unaudited)

(stated in thousands of Canadian dollars)

| | As at | |
|---|------------------|-------------------|
| | June 30, 2023 | December 31, 2022 |
| ASSETS | | |
| Current assets | | |
| Accounts receivable | 402,959 | 479,360 |
| Financial derivative asset | 1,736 | 2,213 |
| Income taxes receivable | 901 | 935 |
| Inventory | 408,693 | 428,144 |
| Prepaid expenses and deposits | 31,623 | 23,028 |
| | 845,912 | 933,680 |
| Property and equipment (note 4) | 290,383 | 283,432 |
| Right of use assets (note 5) | 70,002 | 62,199 |
| Intangible assets | 26,018 | 30,551 |
| Deferred income tax asset | 20,121 | 36,335 |
| Other assets | 17,915 | 10,114 |
| Goodwill | 53,464 | 54,692 |
| | 1,323,815 | 1,411,003 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current liabilities | | |
| Accounts payable and accrued liabilities | 195,301 | 234,299 |
| Dividends payable (note 9) | 6,312 | 5,090 |
| Income taxes payable | 2,889 | 3,195 |
| Current portion of deferred acquisition consideration | 1,425 | 1,529 |
| Current portion of lease obligations | 26,728 | 23,231 |
| | 232,655 | 267,344 |
| Long-term debt (note 6) | 404,498 | 491,482 |
| Lease obligations | 40,981 | 36,414 |
| Deferred acquisition consideration | 1,322 | 2,810 |
| Deferred income tax liability | 1,742 | 1,839 |
| Other long-term liabilities (note 8) | 3,073 | 2,065 |
| | 684,271 | 801,954 |
| Commitments (note 10) | | |
| Shareholders' equity | | |
| Common shares (note 7) | 649,730 | 658,820 |
| Contributed surplus | 35,110 | 34,866 |
| Deficit | (216,588) | (272,076) |
| Accumulated other comprehensive income | 171,292 | 187,439 |
| | 639,544 | 609,049 |
| | 1,323,815 | 1,411,003 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

CES Energy Solutions Corp.

Condensed Consolidated Statements of Net Income and Comprehensive Income (unaudited)
(stated in thousands of Canadian dollars, except per share amounts)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|-----------------------------|---------|---------------------------|---------|
| | 2023 | 2022 | 2023 | 2022 |
| Revenue | 515,842 | 433,650 | 1,073,538 | 834,931 |
| Cost of sales | 400,392 | 338,765 | 841,775 | 665,356 |
| Gross margin | 115,450 | 94,885 | 231,763 | 169,575 |
| General and administrative expenses | 64,029 | 55,093 | 125,288 | 109,846 |
| Operating profit | 51,421 | 39,792 | 106,475 | 59,729 |
| Finance costs | 6,453 | 11,232 | 16,935 | 15,227 |
| Other loss | 41 | 480 | 118 | 405 |
| Income before taxes | 44,927 | 28,080 | 89,422 | 44,097 |
| Current income tax expense | 3,597 | 1,641 | 6,874 | 2,900 |
| Deferred income tax expense | 7,429 | 6,334 | 15,645 | 10,842 |
| Net income | 33,901 | 20,105 | 66,903 | 30,355 |
| Other comprehensive income (items that may be subsequently reclassified to profit and (loss)): | | | | |
| Unrealized foreign exchange (loss) gain on translation of foreign operations | (16,179) | 19,309 | (16,664) | 10,788 |
| Change in fair value of other assets, net of tax | 269 | (553) | 517 | (1,548) |
| Comprehensive income | 17,991 | 38,861 | 50,756 | 39,595 |
| Net income per share (note 7) | | | | |
| Basic | 0.13 | 0.08 | 0.26 | 0.12 |
| Diluted | 0.13 | 0.08 | 0.26 | 0.12 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

CES Energy Solutions Corp.Condensed Consolidated Statements of Changes in Equity (unaudited)
(stated in thousands of Canadian dollars)

| | Six Months Ended June 30, | |
|--|---------------------------|-----------|
| | 2023 | 2022 |
| COMMON SHARES | | |
| Balance, beginning of period | 658,820 | 658,614 |
| Issued pursuant to stock-based compensation (note 8) | 2,632 | 4,538 |
| Issued pursuant to stock settled director fees | 85 | 73 |
| Common shares repurchased and canceled through NCIB (note 7) | (11,807) | (290) |
| Balance, end of period | 649,730 | 662,935 |
| CONTRIBUTED SURPLUS | | |
| Balance, beginning of period | 34,866 | 33,819 |
| Reclassified pursuant to stock-based compensation (note 7) | (4,813) | (4,538) |
| Stock-based compensation expense (note 8) | 5,057 | 3,328 |
| Balance, end of period | 35,110 | 32,609 |
| DEFICIT | | |
| Balance, beginning of period | (272,076) | (349,935) |
| Net income | 66,903 | 30,355 |
| Dividends declared (note 9) | (11,415) | (8,177) |
| Balance, end of period | (216,588) | (327,757) |
| ACCUMULATED OTHER COMPREHENSIVE INCOME | | |
| Balance, beginning of period | 187,439 | 144,177 |
| Unrealized foreign exchange (loss) gain on translation of foreign operations | (16,664) | 10,788 |
| Change in fair value of other assets, net of tax | 517 | (1,548) |
| Balance, end of period | 171,292 | 153,417 |
| | 639,544 | 521,204 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

CES Energy Solutions Corp.

Condensed Consolidated Statements of Cash Flows (unaudited)

(stated in thousands of Canadian dollars)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|----------|---------------------------|-----------|
| | 2023 | 2022 | 2023 | 2022 |
| CASH PROVIDED BY (USED IN): | | | | |
| OPERATING ACTIVITIES: | | | | |
| Net income | 33,901 | 20,105 | 66,903 | 30,355 |
| Adjustments for: | | | | |
| Depreciation and amortization | 17,883 | 17,974 | 36,793 | 35,851 |
| Stock-based compensation (note 8) | 3,332 | 1,884 | 5,057 | 3,328 |
| Other non-cash loss | 1,993 | 1,368 | 3,493 | 930 |
| Deferred income tax expense | 7,429 | 6,334 | 15,645 | 10,842 |
| Gain on disposal of assets | (1,543) | (1,524) | (2,271) | (2,046) |
| Change in non-cash working capital (note 11) | 26,332 | (58,970) | 36,945 | (104,524) |
| | 89,327 | (12,829) | 162,565 | (25,264) |
| FINANCING ACTIVITIES: | | | | |
| Repayment of lease obligations | (6,161) | (5,478) | (11,621) | (10,288) |
| (Decrease) increase in Senior Facility | (46,620) | 32,037 | (88,185) | 71,247 |
| Shareholder dividends | (5,103) | (4,078) | (10,193) | (8,139) |
| Settlement of restricted share units | — | — | (2,181) | — |
| Common shares repurchased and cancelled through NCIB (note 7) | (7,593) | — | (11,807) | (290) |
| | (65,477) | 22,481 | (123,987) | 52,530 |
| INVESTING ACTIVITIES: | | | | |
| Investment in property and equipment | (18,874) | (12,139) | (33,151) | (22,195) |
| Investment in intangible assets | (370) | (145) | (456) | (593) |
| Investment in other assets | (7,514) | 48 | (7,613) | (130) |
| Deferred acquisition consideration | — | — | (1,518) | — |
| Business combination | — | — | — | (9,560) |
| Proceeds on disposal of assets | 2,908 | 2,584 | 4,160 | 5,212 |
| | (23,850) | (9,652) | (38,578) | (27,266) |
| CHANGE IN CASH | | | | |
| Cash, beginning of period | — | — | — | — |
| Cash, end of period | — | — | — | — |
| SUPPLEMENTARY CASH FLOW DISCLOSURE | | | | |
| Interest paid | 14,140 | 10,874 | 18,519 | 12,112 |
| Income taxes paid | 7,130 | 14 | 8,092 | 480 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

CES Energy Solutions Corp.

Notes to the Condensed Consolidated Financial Statements (unaudited)

(stated in thousands of Canadian dollars, except for share and per share amounts)

1. The Company

CES Energy Solutions Corp. (the “Company” or “CES”) is a company domiciled in Canada and was incorporated under the Canada Business Corporations Act on November 13, 1986. CES’ principal place of business is located at Suite 1400, 332 – 6th Avenue SW, Calgary, Alberta, Canada T2P 0B2. The condensed consolidated financial statements of the Company as at and for the three and six months ended June 30, 2023 and 2022 comprise the accounts of the Company and its subsidiaries (together referred to as the “Company” or “CES”).

CES’ core business is to design, implement, and manufacture technically advanced consumable fluids and specialty chemicals for the North American oil and gas industry. CES operates under the following trade names and brands: AES Drilling Fluids, Jacam Catalyst, Proflow Solutions, Superior Weighting Products, Canadian Energy Services, PureChem Services, StimWrX Energy Services, Sialco Materials Ltd, and Clear Environmental Solutions.

2. Basis of Presentation

Statement of Compliance

These condensed consolidated financial statements have been prepared by management of the Company in accordance with International Accounting Standard (“IAS”) 34, “*Interim Financial Reporting*”. These condensed consolidated financial statements include all necessary disclosures required for interim financial statements but do not include all disclosures required for annual financial statements. Therefore, these condensed consolidated financial statements should be read in conjunction with the most recent audited annual consolidated financial statements and the notes thereto for the year ended December 31, 2022. These condensed consolidated financial statements were authorized for issue by the Company’s Board of Directors on August 10, 2023.

3. Significant Accounting Policies, Estimates and Judgments

These condensed consolidated financial statements have been prepared following the same accounting principles and methods of computation as outlined in the Company’s consolidated financial statements for the year ended December 31, 2022 with the exception of certain amendments to accounting standards or new interpretations issued by the International Accounting Standards Board (“IASB”), which were adopted effective January 1, 2023. These are as follows: IFRS 17, “*Insurance Contracts*”, as well as the amendments to IAS 12, “*Deferred Tax related to Assets and Liabilities arising from a Single Transaction*”, IAS 1, “*Disclosure of Material Accounting Policy Information*”, and IAS 8, “*Definition of Accounting Estimates*”. The adoption of these standards and amendments has not had a material impact on the accounting policies, methods of computation or presentation applied by the Company. A description of accounting standards and interpretations that have been adopted by the Company can be found in the notes of the annual consolidated financial statements for the year ended December 31, 2022.

The preparation of the condensed consolidated financial statements requires management to make assumptions and estimates that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of income and expenses during the reporting period. These condensed consolidated financial statements include estimates, which by their nature, are uncertain. These assumptions and associated estimates are based on historical experience and other factors that are considered to be relevant. As such, actual results may differ from estimates and the effect of such differences may be material. Significant estimates and judgements used in the preparation of these condensed consolidated financial statements remained unchanged from those disclosed in the Company’s annual consolidated financial statements for the year ended December 31, 2022.

4. Property and Equipment

| | |
|---------------------------------------|----------------|
| Balance at December 31, 2022 | 283,432 |
| Additions | 33,834 |
| Transfers | 18 |
| Disposals, net of depreciation | (1,324) |
| Depreciation | (20,740) |
| Effect of movements in exchange rates | (4,837) |
| Balance at June 30, 2023 | 290,383 |

CES Energy Solutions Corp.

Notes to the Condensed Consolidated Financial Statements (unaudited)
(stated in thousands of Canadian dollars, except for share and per share amounts)

5. Right of Use Assets

| | |
|---------------------------------------|---------------|
| Balance at December 31, 2022 | 62,199 |
| Additions | 21,071 |
| Transfers | (39) |
| Disposals, net of depreciation | (618) |
| Depreciation | (11,623) |
| Effect of movements in exchange rates | (988) |
| Balance at June 30, 2023 | 70,002 |

6. Long-Term Debt

The Company's long-term debt is comprised of the following balances:

| | As at | |
|---|----------------|-------------------|
| | June 30, 2023 | December 31, 2022 |
| Senior Facility | 122,374 | 209,276 |
| Senior unsecured notes due Oct 21, 2024 bearing interest at 6.375% payable semi-annually ("Senior Notes") | 287,954 | 287,954 |
| | 410,328 | 497,230 |
| Less: unamortized debt issue costs | (5,830) | (5,748) |
| Long-term debt | 404,498 | 491,482 |

Senior Facility

On April 25, 2023, the Company entered into an amended and restated credit agreement with respect to its syndicated and operating credit facilities (the "Senior Facility"). The total size of the Senior Facility is approximately C\$ equivalent \$700,000 consisting of an aggregated revolving facility of approximately C\$ equivalent \$450,000 and a Canadian Term Loan Facility of \$250,000. The Canadian Term Loan Facility is undrawn and can only be used to repay and redeem the 6.375% senior unsecured notes scheduled to mature in October of 2024. The Senior Facility matures on April 25, 2026 and is secured by substantially all of the Company's assets and includes customary terms, conditions and covenants.

Amounts drawn on the Senior Facility, other than the Canadian Term Loan Facility, incur interest at the bank's prime rate or US base rate plus an applicable pricing margin ranging from 0.25% to 2.00% or the Canadian Bankers' Acceptance rate or the SOFR rate plus an applicable pricing margin ranging from 1.25% to 3.00%. The Senior Facility has a standby fee ranging from 0.281% to 0.675%. The applicable pricing margins and standby fees are based on a sliding scale of Total Net Debt to EBITDA ratio.

As at June 30, 2023, the Senior Facility is comprised of a Canadian facility of \$300,000, a US facility of US\$110,000 and a Canadian Term Loan Facility of \$250,000. As at June 30, 2023, the Company had a net draw of \$120,169 on the Senior Facility (December 31, 2022 - net draw of \$208,512), with capitalized transaction costs of \$2,205 (December 31, 2022 - \$764). Transaction costs attributable to the Senior Facility are recorded as part of the Senior Facility and amortized to finance costs over the remaining term.

Under the Senior Facility, CES is subject to the following financial covenants:

- The ratio of Total Net Debt to trailing EBITDA must not exceed 4.00:1.00 calculated on a rolling four-quarter basis;
- The ratio of Net Senior Debt to trailing EBITDA must not exceed 3.00:1.00 calculated on a rolling four-quarter basis. In the earlier of the fourth fiscal quarter end following the drawdown on the Canadian Term Loan Facility and the repayment in full the ratio of Net Senior Debt to trailing EBITDA must not exceed 3.50:1.00; and
- The ratio of EBITDA to interest expense must be greater than 2.50:1.00, calculated on a rolling four-quarter basis.

CES Energy Solutions Corp.

Notes to the Condensed Consolidated Financial Statements (unaudited)

(stated in thousands of Canadian dollars, except for share and per share amounts)

The relevant definitions of key ratio terms as set forth in the Senior Facility agreement are as follows:

- Total Net Debt is defined as all obligations, liabilities, and indebtedness excluding deferred income tax liabilities and deferred tax credits, office leases, other leases characterized as an operating lease, and accrued interest not yet due and payable.
- Net Senior Debt is defined as Total Net Debt, as defined below, minus the principal amount owing on the Company's Senior Notes, any permitted vendor take-back debt, and all cash and cash equivalents.
- EBITDA is defined as net income before interest, taxes, depreciation and amortization, gains and losses on disposal of assets, amortization of capitalized deferred financing costs, goodwill impairment, unrealized foreign exchange gains and losses, unrealized derivative gains and losses, equity settled stock-based compensation, and other gains and losses not considered reflective of underlying operations. EBITDA attributable to businesses acquired in the period are permitted to be added to EBITDA.

The above noted definitions are not recognized under IFRS and are provided strictly for the purposes of the Company's Senior Facility covenant calculations.

The covenant calculations as at June 30, 2023 and December 31, 2022, are as follows:

| | As at | |
|--|---------------|-------------------|
| | June 30, 2023 | December 31, 2022 |
| Total Net Debt | 451,380 | — |
| EBITDA for the four quarters ended | 276,403 | — |
| Ratio | 1.633 | — |
| Maximum ⁽¹⁾ | 4.000 | — |
| Net Senior Debt | 163,426 | 266,120 |
| EBITDA for the four quarters ended | 276,403 | 231,265 |
| Ratio | 0.591 | 1.151 |
| Maximum | 3.000 | 2.500 |
| EBITDA for the four quarters ended | 276,403 | 231,265 |
| Interest Expense for the four quarters ended | 35,072 | 28,062 |
| Ratio | 7.881 | 8.241 |
| Minimum | 2.500 | 2.500 |

¹ Total Net Debt to trailing EBITDA ratio covenant came into effect for quarters ending after April 25, 2023

Senior Notes

As at June 30, 2023, the Company had \$287,954 of remaining outstanding principal on its Senior Notes due October 21, 2024. The Senior Notes incur interest at a rate of 6.375% per annum and interest is payable semi-annually on April 21 and October 21. The Senior Notes are unsecured, ranking equal in right of payment to all existing and future unsecured indebtedness, and have been guaranteed by the Company's current and future subsidiaries. The Senior Notes contain certain early redemption options, whereby the Company can choose to redeem all of or a portion of at various redemption prices, which include the principal amount plus any accrued and unpaid interest to the applicable redemption date. The Company has the ability to redeem all of its outstanding Senior Notes on or after October 21, 2020. Certain restrictions exist relating to items such as making restricted payments and incurring additional debt.

As at June 30, 2023, the Company was in compliance with the terms and covenants of its lending agreements. For the three and six months ended June 30, 2023, the Company recorded \$10,484 and \$20,732, respectively (2022 - \$6,664 and \$12,844, respectively) in interest expense related to its long-term debt and lease balances, including the amortization of debt issue costs.

CES Energy Solutions Corp.

Notes to the Condensed Consolidated Financial Statements (unaudited)

(stated in thousands of Canadian dollars, except for share and per share amounts)

Scheduled principal payments on the Company's long-term debt at June 30, 2023, are as follows:

| | |
|---------------------|---------|
| 2023 - 6 months | — |
| 2024 | 287,954 |
| 2025 | — |
| 2026 | 122,374 |
| 2027 and thereafter | — |
| | 410,328 |

7. Share Capital*a) Authorized*

The Company is authorized to issue an unlimited number of common shares.

b) Issued and outstanding

A summary of the changes to common share capital is presented below:

| | Six Months Ended June 30, 2023 | | Year Ended December 31, 2022 | |
|---|-----------------------------------|----------|---------------------------------|---------|
| | Number of Shares | Amount | Number of Shares | Amount |
| Balance, beginning of period | 254,515,682 | 658,820 | 253,830,896 | 658,614 |
| Issued pursuant to stock-based compensation | 2,416,914 | (2,181) | 2,747,074 | — |
| Contributed surplus related to stock-based compensation | — | 4,813 | — | 5,292 |
| Issued pursuant to stock settled director fee | 31,146 | 85 | 69,212 | 156 |
| Common shares repurchased and canceled through NCIB | (4,500,100) | (11,807) | (2,131,500) | (5,242) |
| Balance, end of period | 252,463,642 | 649,730 | 254,515,682 | 658,820 |

During the six months ended June 30, 2023, the Company elected to cash settle 779,890 RSUs that were vested and released for an aggregate value of \$2,181.

Normal Course Issuer Bid ("NCIB")

On July 14, 2022, the Company announced the renewal of its previous NCIB, which ended on July 20, 2022, to repurchase for cancellation up to 14,399,478 common shares, being 7.5% of the public float of common shares at the time of renewal. The renewed NCIB will terminate on July 20, 2023 or such earlier date as the maximum number of common shares are purchased pursuant to the NCIB or the NCIB is completed or is terminated at the Company's election. A summary of the Company's NCIB program is presented below:

| | Renewed NCIB July 21, 2022 to June 30, 2023 | Six Months Ended June 30, 2023 | Since Inception July 17, 2018 to June 30, 2023 |
|---|---|-----------------------------------|--|
| Common shares repurchased and canceled through NCIB | 6,488,600 | 4,500,100 | 36,758,457 |
| Cash outlay | 16,758 | 11,807 | 77,146 |
| Average price per share | \$2.58 | \$2.62 | \$2.10 |

Subsequent to June 30, 2023, The Company repurchased 4,551,800 additional shares at a weighted average price of \$2.68 for a total of \$12,219. Further, on July 21, 2023, the Company renewed the existing NCIB to repurchase for cancellation up to 18,719,430 common shares, being 10.0% of the public float of common shares at the time of renewal. The renewed NCIB will terminate on July 20, 2024, or such earlier date as the maximum number of common shares are purchased pursuant to the NCIB or the NCIB is completed or is terminated at the Company's election.

CES Energy Solutions Corp.

Notes to the Condensed Consolidated Financial Statements (unaudited)

(stated in thousands of Canadian dollars, except for share and per share amounts)

c) Net income per share

In calculating the basic and diluted net income per share for the three and six months ended June 30, 2023 and 2022, the weighted average number of shares used in the calculation is shown in the table below:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|-----------------------------|-------------|---------------------------|-------------|
| | 2023 | 2022 | 2023 | 2022 |
| Net income | 33,901 | 20,105 | 66,903 | 30,355 |
| Weighted average number of shares outstanding: | | | | |
| Basic shares outstanding | 253,756,497 | 255,568,154 | 254,316,550 | 254,800,628 |
| Effect of dilutive shares | 4,541,283 | 6,638,178 | 6,017,483 | 6,665,776 |
| Diluted shares outstanding | 258,297,780 | 262,206,332 | 260,334,033 | 261,466,404 |
| Net income per share - basic | \$0.13 | \$0.08 | \$0.26 | \$0.12 |
| Net income per share - diluted | \$0.13 | \$0.08 | \$0.26 | \$0.12 |

Excluded from the calculation of dilutive shares for the three and six months ended June 30, 2023 are 1,525,274 and nil, respectively (2022 - 1,919,360 and 2,113,883, respectively) of RSUs and Share Rights that are considered anti-dilutive.

8. Stock-Based Compensation

For the three and six months ended June 30, 2023, stock-based compensation expense of \$4,589 and \$7,728, respectively (2022 – \$3,261 and \$7,904, respectively) was recorded in general and administrative expenses relating to the Company's stock-based compensation plans. As at June 30, 2023, a total of 12,623,182 common shares were reserved for issuance under the Company's Restricted Share Unit Plan and Stock Settled Director Fee Program, of which 6,570,743 common shares remained available for grant.

a) Restricted Share Unit ("RSU") Plan

CES' RSU Plan provides incentives to eligible employees, officers, and directors of the Company through the issuance of RSUs. The RSUs generally vest from one year, and up to three years, on the anniversary from the date of grant, subject to other such vesting schedules or conditions as determined by the Board of Directors. Throughout the vesting period, holders of Restricted Shares will be entitled to the dividend equivalents in the form of additional Restricted Shares on each dividend payment date, to be held in the RSU account until such time as the awards have vested.

A summary of changes under the RSU plan is presented below:

| | Six Months Ended June 30, 2023 | | Year Ended December 31, 2022 | |
|------------------------------|--------------------------------|---------------|------------------------------|---------------|
| | Restricted Share Units | Average Price | Restricted Share Units | Average Price |
| Balance, beginning of period | 5,922,363 | \$1.83 | 6,604,022 | \$1.62 |
| Granted during the period | 3,240,503 | 2.84 | 1,889,238 | 2.65 |
| Reinvested during the period | 87,913 | 2.17 | 182,433 | 1.79 |
| Vested during the period | (3,196,804) | 1.50 | (2,747,074) | 1.92 |
| Forfeited during the period | (1,536) | 2.56 | (6,256) | 2.31 |
| Balance, end of period | 6,052,439 | \$2.53 | 5,922,363 | \$1.83 |

During the six months ended June 30, 2023, the Company elected to cash settle 779,890 RSUs that were vested and released for an aggregate value of \$2,181. Included in the stock-based compensation expense for the three and six months ended June 30, 2023 is an expense of \$3,332 and \$5,057, respectively (2022 - \$1,884 and \$3,327, respectively) relating to the Company's RSU Plan. The stock-based compensation costs for RSUs granted are based on the five day volume weighted average share price at the date of grant. The amount of compensation expense recorded for the six months ended June 30, 2023, was reduced by an estimated weighted average forfeiture rate of 0.80% per year at the date of grant.

CES Energy Solutions Corp.

Notes to the Condensed Consolidated Financial Statements (unaudited)

(stated in thousands of Canadian dollars, except for share and per share amounts)

b) Phantom Share Unit ("PSU") Plan

CES' PSU Plan provides cash-settled incentives to eligible non-executive employees and consultants of the Company through the issuance of PSUs. The PSUs generally vest over three years, on the anniversary from the date of grant, subject to other such vesting schedules or conditions as determined by the Plan Administrator. Throughout the vesting period, holders of PSUs will be entitled to the dividend equivalents in the form of additional PSUs on each dividend payment date, to be held in the PSU account until such time as the awards have vested.

A summary of changes under the PSU plan is presented below:

| | Six Months Ended June 30, 2023 | Year Ended December 31, 2022 |
|------------------------------|--------------------------------|------------------------------|
| | Phantom Share Units | Phantom Share Units |
| Balance, beginning of period | 5,860,999 | 5,916,448 |
| Granted during the period | — | 2,525,894 |
| Reinvested during the period | 86,654 | 155,103 |
| Vested during the period | (1,527,175) | (2,534,685) |
| Forfeited during the period | (54,088) | (201,761) |
| Balance, end of period | 4,366,390 | 5,860,999 |

Included in the stock-based compensation expense for the three and six months ended June 30, 2023 is an expense of \$1,257 and \$2,671, respectively (2022 - \$1,377 and \$4,576, respectively) relating to the Company's PSU Plan. As at June 30, 2023, \$4,379 (2022 - \$4,470) was included in accounts payable and accrued liabilities and \$3,073 (2022 - \$1,678) was included in other long-term liabilities for outstanding PSUs.

9. Dividends

The Company declared dividends to holders of common shares for the six months ended June 30, 2023, as follows:

| | Dividend Record Date | Dividend Payment Date | Per Common Share | Total |
|--------------------------|----------------------|-----------------------|------------------|--------|
| March 2023 | Mar 31 | Apr 14 | \$0.020 | 5,103 |
| June 2023 | Jun 30 | Jul 14 | \$0.025 | 6,312 |
| Total dividends declared | | | \$0.045 | 11,415 |

10. Commitments

The Company has commitments related to short-term leases, leases of low-value assets, variable payments associated with long-term leases, and inventory and capital commitments with payments due as follows:

| | |
|------------------|--------|
| Less than 1 year | 29,130 |
| 1-5 years | — |
| 5+ years | — |
| Total | 29,130 |

Payments denominated in foreign currencies have been translated using the June 30, 2023 exchange rate.

The Company is involved in litigation and disputes arising in the normal course of operations. Management is of the opinion that any potential litigation will not have a material adverse impact on the Company's financial position or results of operations and, therefore, the commitment table does not include any provisions for outstanding litigation and potential claims.

CES Energy Solutions Corp.

Notes to the Condensed Consolidated Financial Statements (unaudited)
(stated in thousands of Canadian dollars, except for share and per share amounts)

11. Supplemental Information

The changes in non-cash working capital were as follows:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|-----------------|---------------------------|------------------|
| | 2023 | 2022 | 2023 | 2022 |
| (Increase) decrease in current assets | | | | |
| Accounts receivable ⁽¹⁾ | 62,140 | (32,117) | 76,435 | (84,720) |
| Inventory | 27,923 | (55,555) | 19,451 | (85,447) |
| Prepaid expenses and deposits | (16,238) | (7,797) | (8,595) | 1,903 |
| Increase (decrease) in current liabilities | | | | |
| Accounts payable and accrued liabilities ⁽²⁾ | (36,765) | 25,643 | (38,297) | 55,558 |
| Effects of movement in exchange rate | (10,202) | 10,032 | (10,871) | 5,817 |
| | 26,858 | (59,794) | 38,123 | (106,889) |
| Relating to: | | | | |
| Operating activities | 26,332 | (58,970) | 36,946 | (104,524) |
| Investing activities | 526 | (824) | 1,177 | (2,365) |

¹Includes income taxes receivable.

²Includes income taxes payable and other long-term liabilities relating to the cash-settled PSU plan.

For the three and six months ended June 30, 2023 and 2022, changes in non-cash working capital relating to investing activities have been included in “Investment in property and equipment” on the Condensed Consolidated Statements of Cash Flows.

12. Geographical Information

Geographical information relating to the Company’s activities is as follows:

| | Revenue | | Revenue | |
|---------------|-----------------------------|----------------|---------------------------------|-------------------|
| | Three Months Ended June 30, | | Six Months Ended June 30, | |
| | 2023 | 2022 | 2023 | 2022 |
| United States | 375,455 | 300,167 | 744,430 | 548,963 |
| Canada | 140,387 | 133,483 | 329,108 | 285,968 |
| | 515,842 | 433,650 | 1,073,538 | 834,931 |
| | | | Long-Term Assets ⁽¹⁾ | |
| | | | June 30, 2023 | December 31, 2022 |
| United States | | | 329,716 | 321,987 |
| Canada | | | 128,066 | 119,001 |
| | | | 457,782 | 440,988 |

¹Includes: Property and equipment, right of use assets, intangible assets, other assets and goodwill.

CES Energy Solutions Corp.

Information

STOCK EXCHANGE LISTINGS

The Toronto Stock Exchange
Trading Symbol: CEU

OTC

Trading Symbol: CESDF

BOARD OF DIRECTORS

Philip J. Scherman¹
Chairman

John M. Hooks^{2,3}

Spencer D. Armour III^{2,3}

Kyle D. Kitagawa^{1,2}

Stella Cosby^{3,4}

Ian Hardacre^{1,4}

Joe Wright^{1,4}

Kenneth E. Zinger

¹Member of the Audit Committee

²Member of the Compensation Committee

³Member of the Corporate Governance and Nominating Committee

⁴Member of the Health, Safety and Environment Committee

EXECUTIVE OFFICERS

Kenneth E. Zinger
President & Chief Executive Officer

Anthony M. Aulicino
Chief Financial Officer

Richard Baxter
President, US Drilling Fluids

Vernon J. Disney
President, US Production Chemicals

CORPORATE SECRETARY

Matthew S. Bell

AUDITORS

Deloitte LLP
Chartered Professional Accountants, Calgary, AB

BANKERS

Scotiabank Canada, Calgary, AB

LEGAL COUNSEL

Stikeman Elliot, LLP, Calgary, AB
Crowe & Dunlevy, Oklahoma City, OK

REGISTRAR & TRANSFER AGENT

Computershare Investor Services Inc.
Calgary, AB and Toronto, ON

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