Leading Provider

of Consumable Chemical Solutions

CES Energy Solutions

Annual General Meeting
June 23, 2020

Forward Looking Information and Statements

Certain statements in this presentation may constitute forward-looking information or forward-looking statements (collectively referred to as "forward-looking information") which involves known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of CES, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking information. When used in this presentation, such information uses such words as "may", "would", "could", "will", "intend", "expect", "believe", "plan", "anticipate", "estimate", and other similar terminology. This information reflects CES' current expectations regarding future events and operating performance and speaks only as of the date of this presentation. Forward-looking information involves significant risks and uncertainties, should not be read as a guarantee of future performance or results, and will not necessarily be an accurate indication of whether or not such results will be achieved. A number of factors could cause actual results to differ materially from the results discussed in the forward-looking information, including, but not limited to, the factors discussed below. Management of CES believes the material factors, expectations and assumptions reflected in the forward-looking information are reasonable but no assurance can be given that these factors, expectations and assumptions will prove to be correct. The forward-looking information contained in this document speaks only as of the date of the document, and CES assumes no obligation to publicly update or revise such information to reflect new events or circumstances, except as may be required pursuant to applicable securities laws or regulations.

In particular, this presentation contains forward-looking information pertaining to the following: expectations regarding growth for drilling fluids as a result of increasing well complexity and longer lateral lengths; expectations regarding chemical demand related to increased oil production and produced water; potential for continued growth in drilling fluids and production chemical markets; allocation of capital to specific basins and markets including the Permian Basin; certainty and predictability of future cash flows and earnings, including during low points in the business cycle; estimated timing and expectations regarding future capital expenditures and expansion projects; ability for CES' business to generate significant free cash flow going forward; and expectations regarding CES' ability to collect accounts receivable in light of historical performance and current circumstances.

CES' actual results could differ materially from those anticipated in the forward-looking information as a result of the following factors: general economic conditions in the US, Canada, and internationally; geopolitical risk; fluctuations in demand for consumable fluids and chemical oilfield services, the severity of the downturn in oilfield activity; the severity of the decline in activity in the Permian, the WCSB, and other basins in which the Company operates; a decline in frac related chemical sales; a decline in operator usage of chemicals on wells; an increase in the number of customer well shut-ins; a shift in types of wells drilled; volatility in market prices for oil, natural gas, and natural gas liquids and the effect of this volatility on the demand for oilfield services generally; the declines in prices for natural gas, natural gas liquids, and oil, and pricing differentials between world pricing, pricing in North America, and pricing in Canada; competition, and pricing pressures from customers in the current commodity environment; the degree and severity of the COVID-19 pandemic, including government laws and regulations implemented in response to the pandemic and the resulting impact on the demand for oil and natural gas; currency risk as a result of fluctuations in value of the US dollar; liabilities and risks, including environmental liabilities and risks inherent in oil and natural gas operations; sourcing, pricing and availability of raw materials, consumables, component parts, equipment, suppliers, facilities, and skilled management, technical and field personnel; the collectability of accounts receivable, particularly in the current low oil and natural gas price environment; ability to integrate technological advances and match advances of competitors; ability to protect the Company's proprietary technologies; availability of capital; uncertainties in weather and temperature affecting the duration of the oilfield service periods and the activities that can be completed; the ability to successfully integrate and achieve synergies from the Company's acquisitions; changes in legislation and the regulatory environment, including uncertainties with respect to oil and gas royalty regimes, programs to reduce greenhouse gas and other emissions and regulations restricting the use of hydraulic fracturing; pipeline capacity and other transportation infrastructure constraints; changes to government mandated production curtailments; reassessment and audit risk and other tax filing matters; changes and proposed changes to US policies including the potential for tax reform, possible renegotiation of international trade agreements and the transportation of oil and natural gas and regulations governing the sale and export of oil, natural gas and refined petroleum products; divergence in climate change policies between the US and Canada; potential changes to the crude by rail industry; changes to the fiscal regimes applicable to entities operating in the US and WCSB; access to capital and the liquidity of debt markets; fluctuations in foreign exchange and interest rates; CES' ability to maintain adequate insurance at rates it considers reasonable and commercially justifiable; implementation of the Canada-United States-Mexico Agreement; international and domestic trade disputes, including restrictions on the; and the other factors considered under "Risk Factors" in CES' Annual Information Form for the year ended December 31, 2019 and "Risks and Uncertainties" in the March 31, 2020 Management's Discussion and Analysis.

Leading Provider of Consumable Chemical Solutions

- North American provider of molecular level chemical solutions
- Vertically integrated consumables business model
- Decentralized operations in key attractive markets
- Resilient & countercyclical balance sheet
- Low capital intensity & strong free cash flow generation

TTM Q1 2020 Revenue By Geography

C$1.3 Billion

US operations

- Permian
- Eagleford
- Bakken
- Marcellus
- Scoop/Stack

Canadian operations

- Montney
- Duvernay
- Deep Basin
- SAGD

Fully integrated world class basic chemical manufacturing capability combined with customer-centric problem solving culture for technology oriented customers

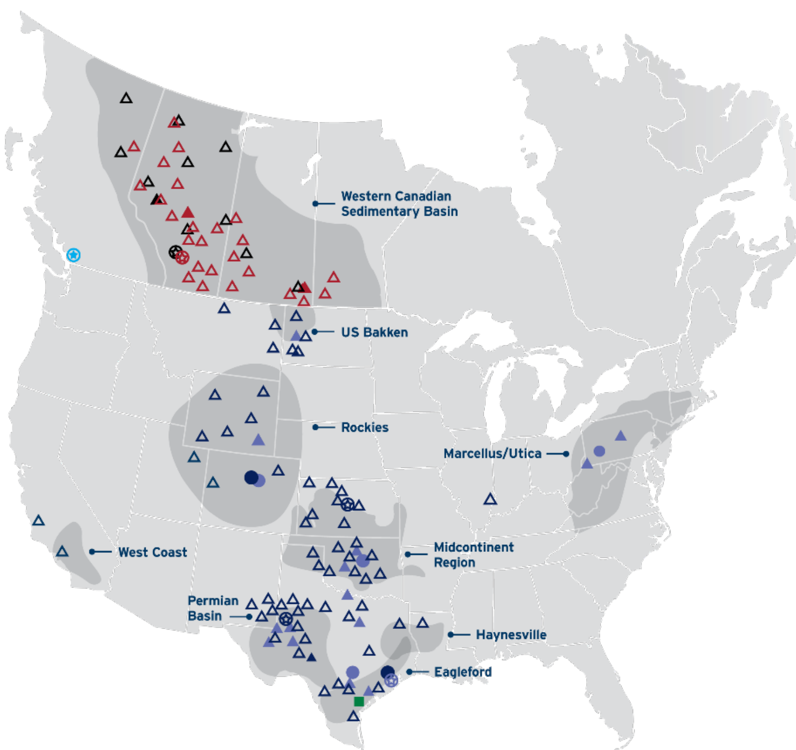
Response to Current Industry Conditions

- **Workforce Safety**
  - Protecting the health and safety of our employees is a top priority
  - CES has implemented protocols to ensure safe working environments exist and has provided a variety of tools and technologies for employees to work remotely
- **Significant Cost Reductions**
  - 2020 capital expenditure plan reduced to $30MM, down 40% from $50MM
  - Reductions to company wide compensation, personnel and overhead costs
  - Actively monitoring government programs and application for Canada Emergency Wage Subsidy has been filed
- **Maintaining Key Operations & Staff**
  - We remain committed to protecting CES' unique culture through the downturn
  - Focused on optimizing industry leading operations to maximize potential on other side
- **Liquidity**
  - Focused on protecting financial strength of the Company
  - Balance sheet well positioned with counter cyclical nature, conservative maturity schedules on loan agreements and significant availability on our credit facility
- **Capital Allocation**
  - Dividend and NCIB activity currently suspended to further preserve balance sheet strength
  - Significant working capital harvest expected in 2020, with cash flow to be used to pay down credit facility

Reacted quickly and decisively to address operational and financial challenges associated with COVID-19 pandemic and oil price decline

Well Positioned for Growth With Decentralized Model

CES Energy Solutions



- CES Headquarters
- CES Warehouses
- CES Blending & Warehouses
- PureChem Headquarters
- PureChem Warehouses
- PureChem Manufacturing
- Sialco Headquarters & Manufacturing
- Jacam Catalyst Headquarters & Manufacturing
- Jacam Catalyst Warehouses
- Jacam Catalyst Blending & Warehouses
- Jacam Catalyst Offices
- AES Headquarters
- AES Blending & Warehouses
- AES Offices
- Superior Weighting Products Barite Grinding Facility

PRODUCTION CHEMICALS

JACAM | CATALYST Oilfield Services | PureChem™ Services | StimWRx

DRILLING FLUIDS

AES DRILLING FLUIDS | Canadian Energy SERVICES | CLEAR environmental solutions

PIPELINES & MIDSTREAM

JACAM | CATALYST Oilfield Services | PureChem™ Services | Canadian Energy SERVICES

COMPLETION & STIMULATION

JACAM | CATALYST Oilfield Services | PureChem™ Services | StimWRx

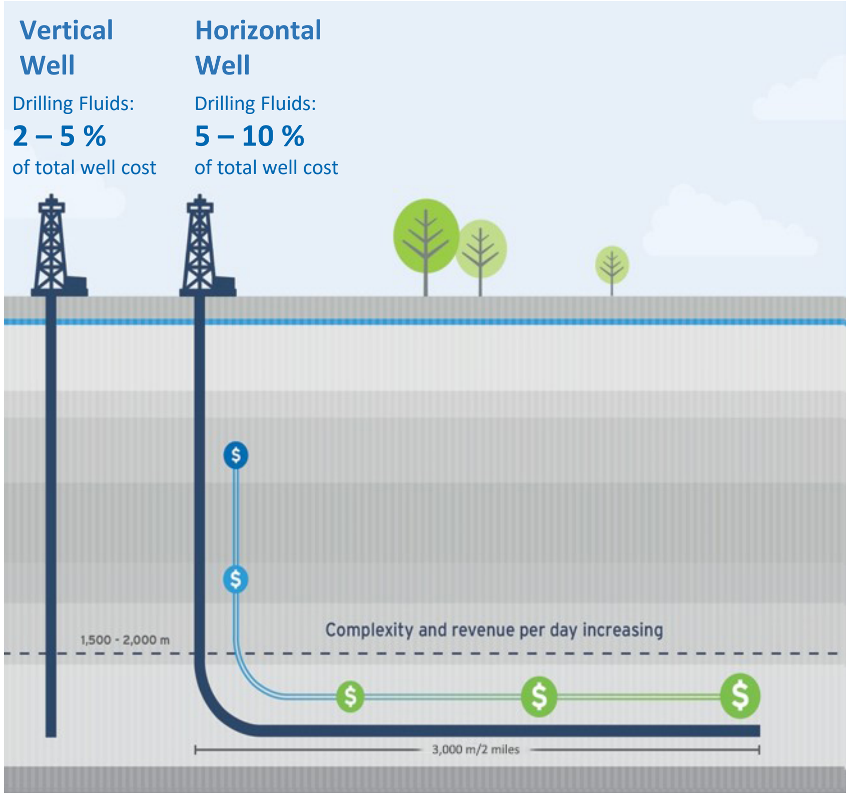
INDUSTRIAL/ COSMETICS/OTHER

SIALCO MATERIALS LTD | JACAM

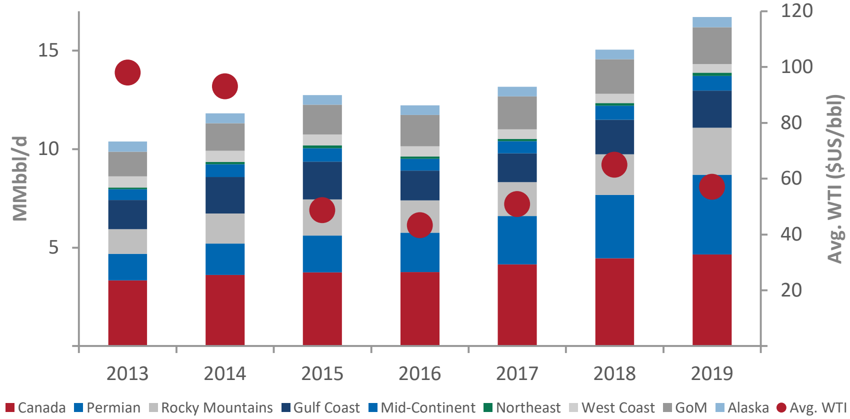
Allocation of capital dedicated to the most attractive basins and markets while leveraging decentralized entrepreneurial model and basic chemical manufacturing product suite

Improving Trends and Stable End Markets

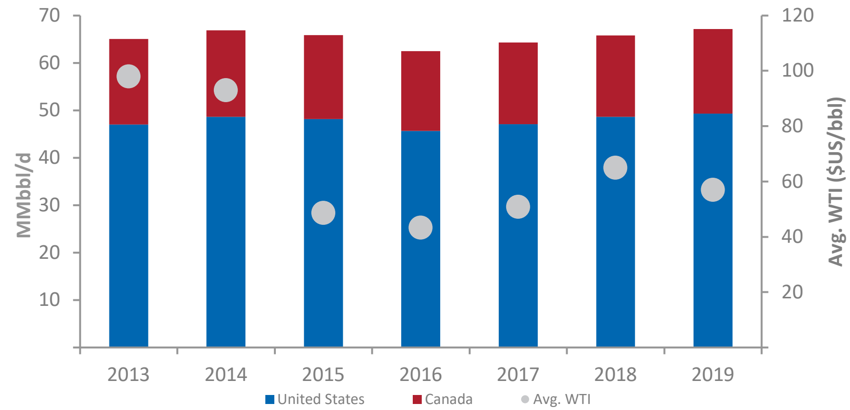
Drilling Fluid Chemical Requirements Increasing



North American Crude Oil Production by Basin[1]



North American Water Production[2,3]

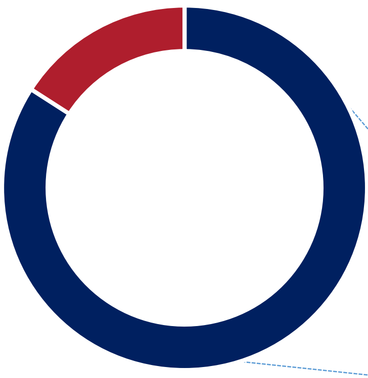


Significant exposure to rising North American oil and gas and related water production stabilizes free cash flow generation through the cycles, while increasing well complexity and longer lateral lengths drives drilling fluid chemical growth

1. *Source: WoodMac & Bloomberg*
2. *Source: IHS & GeoScout*
3. *2019 data is based on the first ten months of the year*

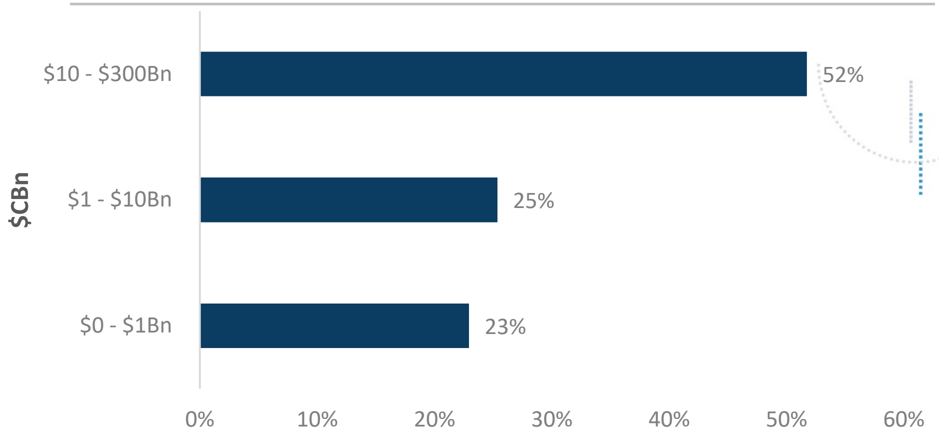
Quality Customer Base

Top 50 Customer Breakdown – TTM Q1 2020



80% Public Companies
20% Private Companies

Top 50 Public Customers – By Market Capitalization[1]



52% of top 50 public company revenue was from customers with **Market Capitalizations of $10Bn to $300Bn**

1. *Source: FactSet – as at May 12, 2020*

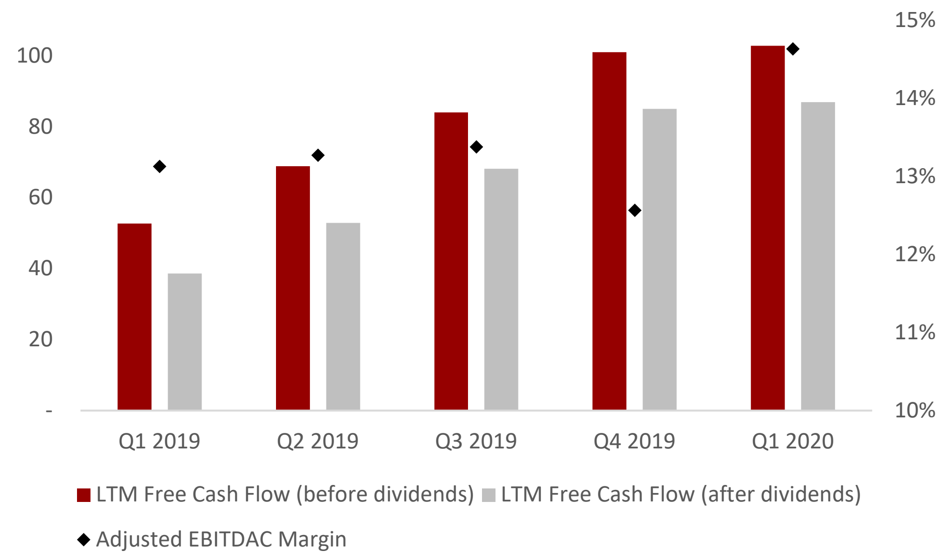
Financial Highlights

CES Energy Solutions

	2018	2019	Q1 2020 TTM [1]
Revenue ($mm)	1,272	1,277	1,294
% U.S.	67%	71%	70%
Adjusted EBITDAC [2] ($mm)	168	167	175
Total Indebtedness [2]	489	408	427
Working Capital Surplus [2]	435	370	417
Net Debt [2]	54	38	9

	2018	2019	Q1 2020
Market Share [2]			
U.S. Drilling Fluids	12%	13%	15%
Cdn Drilling Fluids	36%	36%	42%
Treatment Points [2]			
U.S. Production & Specialty Chemicals	28,846	30,299	30,937
Cdn Production & Specialty Chemicals	8,011	7,976	8,589

Free Cash Flow[3] & Adjusted EBITDAC[2] Margin

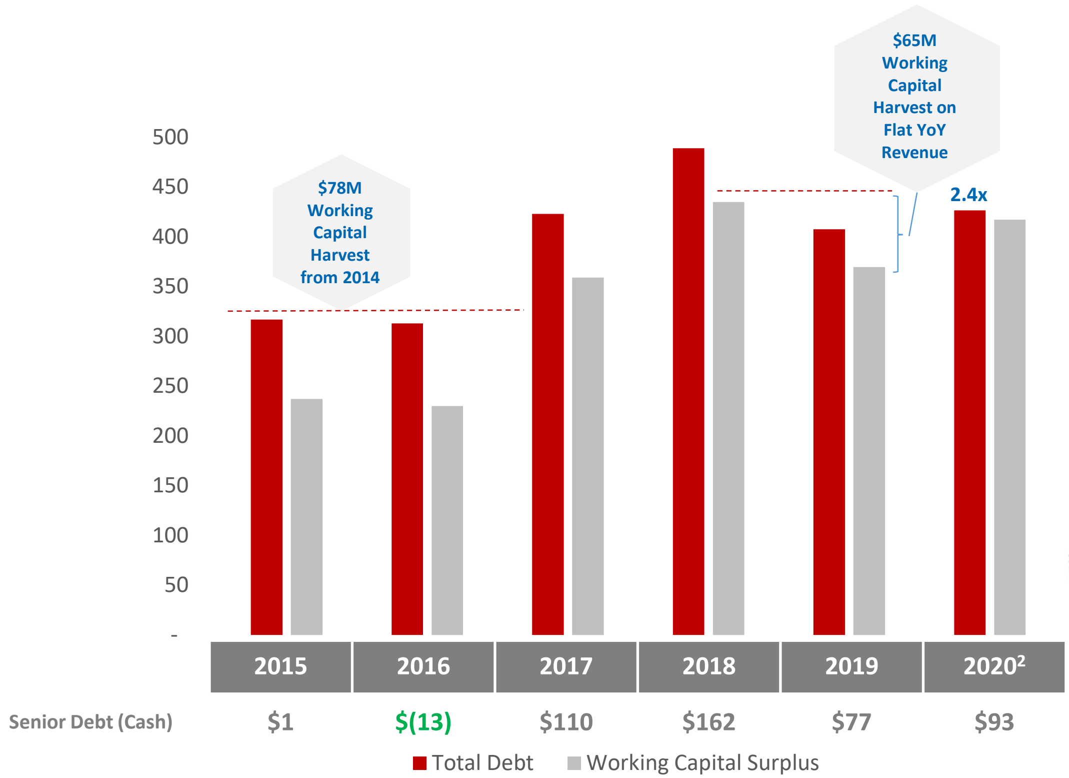


Asset light business model designed to generate significant free cash flow, while growth in recurring production chemical revenue stream underpins increased stability in free cash flow generation and Adjusted EBITDAC margins

1. *As at March 31, 2020 or for the twelve months ended March 31, 2020. As at June 19, 2020, the Company's net draw on the Senior Facility was approximately $20.0 million.*
2. *Refer to the Company's March 31, 2020 MD&A for relevant calculations and definitions of non-GAAP measures.*
3. *Free Cash Flow is calculated as Funds Flow from Operations as defined in the Company's MD&A, less interest paid, taxes paid, net maintenance capex, net expansion capex and investment intangible assets.*

Resilient & Countercyclical Balance Sheet

Historical Leverage & Working Capital



Total debt primarily comprised of working capital

Monetization of working capital returns cash to the Company during low points in the business cycle, **current net draw on Senior Facility at $20.0 million**

Impressive AR collection record C$5.3 million in write-offs on C$7.4 billion in revenue since 2009

2.4x Total Debt[1] / Adjusted EBITDAC

0.1x Total Debt[1] Less Working Capital / Adjusted EBITDAC

1. *Total Debt as defined in the Company's Q1 2021 MD&A.*
2. *2020 represents amounts, as at March 31, 2020.*

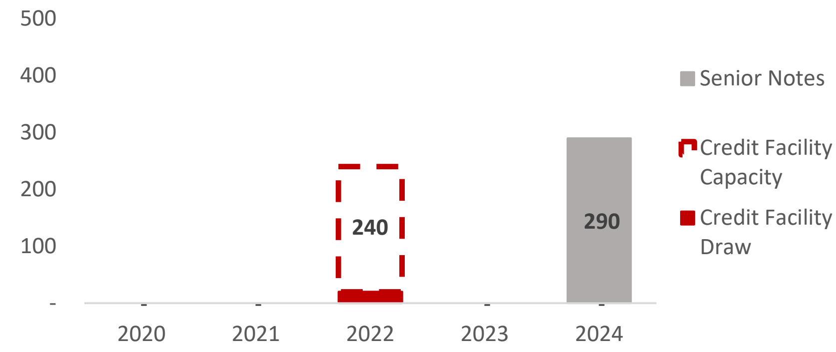
Prudent Capital Structure & Liquidity Profile

CES Energy Solutions

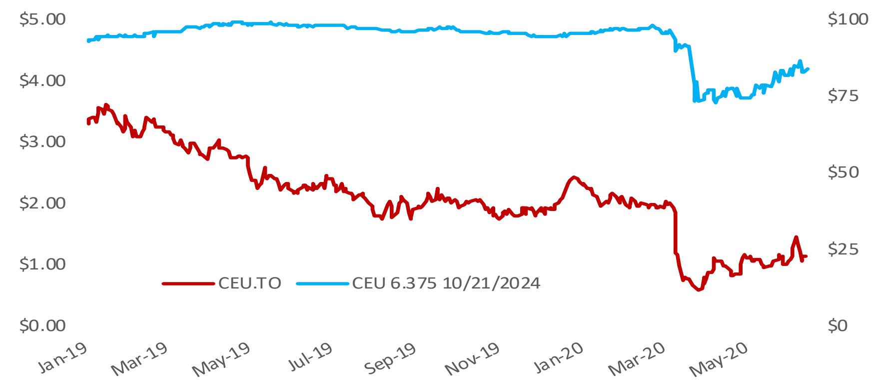
Current Capitalization

Share Price (June 19, 2020)	$1.08
Shares Outstanding[2]	262,026,924
MARKET CAPITALIZATION	**$283MM**
Senior Credit Facility Draw (June 19, 2020)	$20MM
6.375% Senior Notes due Oct 2024[1,3]	$290MM
Lease Obligations[2]	$47MM
TOTAL DEBT	**$357MM**
Senior Credit Facility Size[4]	$240MM
Drawn (June 19, 2020)	$20MM
AVAILABILITY	**$220MM**
Senior Debt/Adj. EBITDAC[2]	0.8x
Covenant	Max 2.5x
Total Debt/Adj. EBITDAC[2]	2.4x
Covenant	None
Credit Rating (DBRS, S&P)	B High (Stable); B (Negative)

Maturity Schedule



Price Performance



Well-positioned to withstand the current downturn with a strong balance sheet, conservative maturity schedule, and counter cyclical business model

1. *As at June 19, 2020.*
2. *As at March 31, 2020. Refer to the Company's Q1 2020 MD&A for definitions of non-GAAP measures and to the Company's Q1 2020 financial statements for covenant definitions.*
3. *During Q4 2019, CES repurchased $9.0MM of its Senior Notes for $8.5MM. During Q2 2020, CES repurchased $1.0MM of its Senior Notes for $0.88MM. The Notes are rated B+ (DBRS – Dec 2019)/ B (S&P – Apr 2020).*
4. *CAD equivalent using USDCAD of $1.40. CES' Senior Facility is comprised a $170MM Canadian facility and a US$50MM US facility.*

Contact information

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