

# **Condensed Consolidated Financial Statements**

For the Three and Six Months Ended June 30, 2016 and 2015

Canadian Energy Services & Technology Corp.
Condensed Consolidated Statements of Financial Position (unaudited) (stated in thousands of Canadian dollars)

	As at	
	June 30, 2016	December 31, 2015
ASSETS		
Current assets		
Cash	111,133	_
Accounts receivable	89,800	157,988
Financial derivative asset (note 11)	11	2,453
Income taxes receivable	15,205	18,022
Inventory	105,751	121,258
Prepaid expenses and deposits	4,799	12,882
Frepaid out in deposits	326,699	312,603
Property and equipment (note 3)	250,908	269,500
Intangible assets	83,787	97,286
Deferred income tax asset	15,724	15,069
Other assets (note 4)	4,875	5,338
Goodwill	220,174	231,741
	902,167	931,537
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities		
Accounts payable and accrued liabilities	45,102	60,169
Financial derivative liability (note 11)	1,836	93
Dividends payable (note 9)	635	3,968
Income taxes payable	892	802
Current portion of deferred acquisition consideration	5,791	9,897
Current portion of finance lease obligations	5,287	7,452
	59,543	82,381
Deferred acquisition consideration	3,800	3,800
Long-term debt (note 5)	298,559	299,577
Finance lease obligations	5,541	6,523
Deferred income tax liability	6,427	7,608
	373,870	399,889
Commitments (note 10)		
Shareholders' equity		
Common shares (note 7)	589,842	484,932
Contributed surplus	22,628	29,430
Deficit	(224,012)	(167,994)
Accumulated other comprehensive income	139,839	185,280
	528,297	531,648
	902,167	931,537

The accompanying notes are an integral part of these condensed consolidated financial statements.

Canadian Energy Services & Technology Corp.
Condensed Consolidated Statements of (Loss) Income and Comprehensive (Loss) Income (unaudited) (stated in thousands of Canadian dollars, except per share amounts)

	Three Months Ended June 30,		Six Months June 30	
	2016	2015	2016	2015
Revenue	97,733	163,137	234,882	396,899
Cost of sales	81,979	126,873	195,218	303,404
Gross margin	15,754	36,264	39,664	93,495
General and administrative expenses	31,929	35,750	70,945	71,975
Operating (loss) profit	(16,175)	514	(31,281)	21,520
Finance costs	6,535	6,152	16,758	10,649
Other (income) loss	(50)	(5,816)	181	(5,816)
(Loss) income before taxes	(22,660)	178	(48,220)	16,687
Current income tax (recovery) expense (note 6)	4,252	(2,153)	2,706	(1,726)
Deferred income tax (recovery) expense	(1,315)	495	(1,736)	2,500
Net (loss) income	(25,597)	1,836	(49,190)	15,913
Net (loss) income attributable to:				
Shareholders of the Company	(25,597)	1,758	(49,190)	15,669
Non-controlling interest	-	78	(15,150)	244
	(25,597)	1,836	(49,190)	15,913
Other comprehensive (loss) gain (items that may be				
subsequently reclassed to profit and loss):				
Unrealized foreign exchange (loss) gain on translation of				
foreign operations attributable to:				
Shareholders of the Company	(4,428)	(11,306)	(45,448)	49,445
Non-controlling interest	-	8	-	43
Change in fair value of available for sale financial assets,				
net of tax attributable to Shareholders of the Company	3	_	7	-
Comprehensive (loss) income	(30,022)	(9,462)	(94,631)	65,401
Comprehensive (loss) income attributable to:				
	(20, 022)	(0.549)	(04.621)	CE 114
Shareholders of the Company	(30,022)	(9,548)	(94,631)	65,114
Non-controlling interest	(20.022)	86	(0.4.224)	287
	(30,022)	(9,462)	(94,631)	65,401
Net (loss) income per share (note 7)				
Basic	(0.11)	0.01	(0.22)	0.07
Diluted	(0.11)	0.01	(0.22)	0.07

 $\label{thm:companying} \textit{The accompanying notes are an integral part of these condensed consolidated financial statements.}$ 

Canadian Energy Services & Technology Corp.
Condensed Consolidated Statements of Changes in Equity (unaudited)
(stated in thousands of Canadian dollars)

	Six Months Ended June 30,	
	2016	2015
COMMON SHARES		_
Balance, beginning of period	484,932	459,053
Issued pursuant to the Offering, net of share issue costs and taxes	89,026	-
Issued pursuant to stock-based compensation (note 8)	15,878	13,126
Issued pursuant to stock dividend and stock settled director fee	6	15
Balance, end of period	589,842	472,194
CONTRIBUTED SURPLUS		
Balance, beginning of period	29,430	21,315
Reclassified pursuant to stock-based compensation (note 7)	(15,563)	(11,460)
Stock-based compensation expense (note 8)	8,761	11,674
Balance, end of period	22,628	21,529
ACCUMULATED OTHER COMPREHENSIVE INCOME		
Balance, beginning of period	185,280	65,538
Unrealized foreign exchange (loss) gain on translation of foreign operations	(45,448)	49,488
Change in fair value of available-for-sale financial assets	7	-
Balance, end of period	139,839	115,026
DEFICIT		
Balance, beginning of period	(167,994)	(5,869)
Net (loss) income attributable to shareholders of the Company	(49,190)	15,669
Dividends declared (note 9)	(6,828)	(35,797)
Balance, end of period	(224,012)	(25,997)
NON-CONTROLLING INTEREST		
Balance, beginning of period	-	357
Net income attributable to non-controlling interest	-	244
Distributions declared to non-controlling interest	-	(509)
Balance, end of period	-	92
	528,297	582,844

The accompanying notes are an integral part of these condensed consolidated financial statements.

Canadian Energy Services & Technology Corp. Condensed Consolidated Statements of Cash Flows (unaudited) (stated in thousands of Canadian dollars)

	Three Months Ended June 30,		Six Months June 30		
	2016	2015	2016	2015	
CA SH DROWIDED DV/HSED IND.					
CASH PROVIDED BY (USED IN): OPERATING A CTIVITIES:					
Net (loss) income	(25,597)	1,836	(49,190)	15,913	
Adjustments for:	(25,591)	1,030	(49,190)	15,915	
Depreciation and amortization	14,466	13,107	29,840	26,334	
Stock-based compensation (note 8)	<i>'</i>	6,506	8,761	11,674	
*	2,395	ŕ	ŕ		
Other non-cash expenses	101	(142)	4,842	332	
Deferred income tax (recovery) expense	(1,315)	495	(1,736)	2,500	
Gain on disposal of assets	(488)	(121)	(848)	(308)	
Other (income) loss	(50)	(5,816)	181	(5,816)	
Change in non-cash working capital (note 12)	34,762	101,458	70,139	123,906	
	24,274	117,323	61,989	174,535	
FINANCING ACTIVITIES:					
Repayment of long-term debt and finance leases	(2,791)	(1,935)	(5,010)	(4,922)	
Decrease in Amended Senior Facility	(=,/>1)	(37,032)	(966)	(60,015)	
Shareholder dividends	(1,670)	(17,928)	(10,161)	(35,734)	
Issuance of shares, net of issuance costs	88,241	1,349	88,241	1,666	
Distributions to non-controlling interest	-	(263)	-	(509)	
Distributions to non-controlling interest	83,780	(55,809)	72,104	(99,514)	
	00,700	(22,007)	72,101	()),()11)	
INVESTING ACTIVITIES:					
Investment in property and equipment	(8,328)	(12,381)	(17,087)	(26,918)	
Investment in intangible assets	(367)	(891)	(697)	(1,367)	
Deferred acquisition consideration	(2,462)	-	(4,152)	-	
Proceeds on disposal of property and equipment	2,358	1,485	3,902	2,991	
	(8,799)	(11,787)	(18,034)	(25,294)	
Effect of foreign exchange on cash	(799)	(453)	(4,926)	(453)	
CHANGE IN CASH	98,456	49,274	111,133	49,274	
Cash, beginning of period	12,677	-	-	_	
Cash, end of period	111,133	49,274	111,133	49,274	
SUPPLEMENTARY CASH FLOW DISCLOSURE					
Interest paid	11,094	11,529	11,610	12,108	
Income taxes paid	671	491	667	978	

The accompanying notes are an integral part of these condensed consolidated financial statements.

Notes to the Condensed Consolidated Financial Statements (unaudited) (stated in thousands of Canadian dollars, except for share and per share amounts)

## 1. The Company

Canadian Energy Services & Technology Corp. (the "Company" or "CES") is a company domiciled in Canada. These unaudited condensed consolidated financial statements of the Company as at and for the three and six months ended June 30, 2016 and 2015 comprise the Company and its subsidiaries (together referred to as the "Company" or "CES").

CES' core business is to design, implement, and manufacture technically advanced consumable fluids and specialty chemicals for the oil and gas industry. CES operates in the Western Canadian Sedimentary Basin ("WCSB") and in several basins throughout the United States ("US"), with an emphasis on servicing the ongoing major resource plays. CES' business units include: Canadian Energy Services, AES Drilling Fluids, AES Frac Fluids, PureChem Services, Sialco Materials Ltd, JACAM Chemicals, Catalyst Oilfield Services, Clear Environmental Solutions, and EQUAL Transport.

The Western Canadian drilling industry is subject to seasonality with activity usually peaking during the winter months in the first and last quarters of any given calendar year. As temperatures rise in the spring, the ground thaws and becomes unstable, resulting in government road bans which severely restrict activity in the second quarter. These seasonal trends typically lead to quarterly fluctuations in Canadian operating results and working capital requirements which should be considered in any quarter over quarter analysis of the Company. The overall seasonality of the Company's operations has, and will continue to become less pronounced as a result of expansion in the US and increased diversification of operations away from the drill-bit.

### 2. Basis of Presentation

Statement of Compliance

These unaudited condensed consolidated financial statements have been prepared by management of the Company in accordance with International Accounting Standard ("IAS") 34, "Interim Financial Reporting", following the same accounting principles and methods of computation as outlined in the Company's consolidated financial statements for the year ended December 31, 2015. There were no new or amended accounting standards or interpretations adopted during the six months ended June 30, 2016. A description of accounting standards and interpretations that will be adopted by the Company in future periods can be found in the notes to the annual consolidated financial statements for the year ended December 31, 2015.

These unaudited condensed consolidated financial statements include all necessary disclosures required for interim financial statements but do not include all disclosures required for annual financial statements. Therefore, these unaudited condensed consolidated financial statements should be read in conjunction with the most recent audited annual consolidated financial statements and the notes thereto for the year ended December 31, 2015. These unaudited condensed consolidated financial statements were authorized for issue by the Company's Board of Directors on August 11, 2016.

## 3. Property and Equipment

Property and equipment are comprised of the following balances:

	As at				As at	
		June 30, 2016		Ι	December 31, 201	5
	-	Accumulated	Carrying		Accumulated	Carrying
\$000's	Cost	Depreciation	Value	Cost	Depreciation	Value
Buildings	98,513	(11,936)	86,577	96,851	(10,044)	86,807
Trucks and trailers	55,396	(28,605)	26,791	60,333	(26,430)	33,903
Processing equipment	45,303	(8,101)	37,202	45,546	(6,815)	38,731
Field equipment	37,128	(18,771)	18,357	36,358	(17,046)	19,312
Vehicles	33,720	(14,116)	19,604	38,538	(15,309)	23,229
Tanks	31,107	(7,681)	23,426	32,448	(6,857)	25,591
Aircraft	25,339	(6,447)	18,892	26,403	(5,619)	20,784
Leasehold improvements	11,334	(4,292)	7,042	10,402	(3,508)	6,894
Land	9,223	-	9,223	9,588	-	9,588
Computer equipment	7,342	(5,095)	2,247	7,841	(4,925)	2,916
Furniture and fixtures	3,632	(2,085)	1,547	3,611	(1,866)	1,745
	358,037	(107,129)	250,908	367,919	(98,419)	269,500

Notes to the Condensed Consolidated Financial Statements (unaudited) (stated in thousands of Canadian dollars, except for share and per share amounts)

#### 4. Other Assets

The Company holds investments within its Barbados-based captive insurance company for self-insured liabilities that are subject to insurance regulatory requirements and are categorized as available for sale. The investment portfolio is comprised of US dollar cash and cash equivalents and investment grade corporate and government securities as follows:

	As	at
\$000's	June 30, 2016	December 31, 2015
Fixed income securities, with maturities due:		
Less than 1 year	808	1,030
1-5 years	1,696	348
Greater than 5 years	617	-
	3,121	1,378
Cash and cash equivalents	1,224	3,366
Equities	530	594
Other assets	4,875	5,338

Amounts denominated in foreign currencies have been translated at the respective period end exchange rates

Certain of these investments in the amount of \$1,306 (December 31, 2015 - \$1,399) have been pledged as collateral for letters of credit by the banker of the Company's captive insurance company in favor of the underwriting companies.

### 5. Long-Term Debt

On March 29, 2016, the Company completed an amendment to its existing Senior Facility ("Amended Senior Facility"). All of the amendments took effect March 29, 2016, and will remain in effect for the full term of the Amended Senior Facility to expiry on September 28, 2018. The principal amendments to the Amended Senior Facility include a voluntary reduction in the borrowing amount from \$200,000 to \$150,000 and certain changes to the Company's debt covenants as outlined below. Amounts drawn on the Amended Senior Facility incur interest at the bank's prime rate or US base rate plus an applicable pricing margin ranging from 0.75% to 1.50% or the Canadian Bankers' Acceptance rate or the LIBOR rate plus an applicable pricing margin ranging from 1.75% to 2.50%. The Amended Senior Facility has a standby fee ranging from 0.35% to 0.56%. The applicable pricing margins are based on a sliding scale of Senior Funded Debt to EBITDA ratio. The obligations and indebtedness under the Amended Senior Facility are secured by all of the assets of CES and its subsidiaries.

In conjunction with the Amended Senior Facility, CES is subject to the following amended financial covenants:

- The Total Net Funded Debt to EBITDA covenant has been waived for the remainder of the term of the Amended Senior Facility (formerly 4.50:1.00);
- The ratio of Senior Funded Debt to trailing EBITDA must not exceed 2.25 to 1.00 (formerly 2.50:1.00) calculated on a rolling four-quarter basis; and
- The quarterly ratio of EBITDA to interest expense, on a rolling four-quarter basis, must be more than (formerly 3.00:1.00):
  - 2.00:1.00 for the period ending March 31, 2016;
  - 1.75:1.00 for the period ending June 30, 2016;
  - 1.50:1.00 for the period ending September 30, 2016;
  - 1.50:1.00 for the period ending December 31, 2016;
  - 1.75:1.00 for the period ending June 30, 2017; and
  - 2.00:1.00 thereafter.

The relevant definitions of key ratio terms as set forth in the Amended Senior Facility agreement are as follows:

- EBITDA is defined as net income before interest, taxes, depreciation and amortization, gains and losses on disposal of assets, amortization of capitalized deferred financing costs, goodwill impairment, unrealized foreign exchange gains and losses, unrealized derivative gains and losses, stock-based compensation, and other gains and losses not considered reflective of underlying operations. EBITDA attributable to businesses acquired in the period are permitted to be added to EBITDA. An additional amount of \$3.0 million was permitted to be added to EBITDA on a one time basis for the quarter ended December 31, 2015.
- Total Net Funded Debt is defined as all funded obligations, liabilities, and indebtedness excluding deferred income tax liabilities and deferred tax credits, office leases, other leases characterized as operating leases, and accrued interest not

Notes to the Condensed Consolidated Financial Statements (unaudited) (stated in thousands of Canadian dollars, except for share and per share amounts)

yet due and payable. Total Net Funded Debt is also reduced by any unencumbered cash and securities on deposit or invested with any of the members of the Company's banking syndicate.

 Senior Funded Debt is defined as Total Net Funded Debt minus the principal amount owing on the Company's Senior Notes.

The above noted definitions are not recognized under IFRS and are provided strictly for the purposes of the Company's Amended Senior Facility covenant calculations.

As at June 30, 2016, the Company was in compliance with the terms and covenants of its lending agreements. The Company's Amended Senior Facility financial covenant calculations as at June 30, 2016 and December 31, 2015, as amended, are as follows:

	As	at
\$000's	June 30, 2016	December 31, 2015
Senior Funded Debt to trailing EBITDA Ratio (Must be < 2.25:1.00)		
Senior Funded Debt	(99,185)	14,941
EBITDA for the four quarters ended	50,507	103,035
Ratio	(1.964)	0.145
EBITDA to Interest Expense (Must be > 1.75:1.00)		
EBITDA for the four quarters ended	50,507	103,035
Interest Expense for the four quarters ended	22,851	23,436
Ratio	2.210	4.396

As of June 30, 2016, the maximum available draw on the Amended Senior Facility was \$113,641 (December 31, 2015 - \$200,000), subject to maintaining the Senior Funded Debt to trailing EBITDA ratio as described above. The Company had a net draw of \$nil (December 31, 2015 – \$449), with capitalized transaction costs of \$677 (December 31, 2015 – \$517). Transaction costs attributable to the Amended Senior Facility are recorded as part of the Amended Senior Facility and amortized to finance costs over the remaining term.

The Company's long-term debt is comprised of the following balances:

	As a	at
\$000's	June 30, 2016	December 31, 2015
Amended Senior Facility	-	966
Senior Notes	300,000	300,000
	300,000	300,966
Less net unamortized debt issue costs	(4,269)	(4,588)
Add net unamortized debt premium	2,828	3,199
Long-term debt	298,559	299,577

For the three and six months ended June 30, 2016, the Company recorded \$5,931 and \$12,078, respectively, (2015 – \$6,329 and \$12,695, respectively) in interest expense related to its long-term debt and lease balances, including the amortization of capitalized transaction costs.

Notes to the Condensed Consolidated Financial Statements (unaudited) (stated in thousands of Canadian dollars, except for share and per share amounts)

Scheduled principal payments on the Company's long-term debt for the next five years at June 30, 2016, are as follows:

\$000's	
2016 - 6 months	-
2017	-
2018	-
2019	-
2020	300,000
Total	300 000

#### 6. Income Taxes

CES is subject to federal, provincial, and state income taxes in Canada, the United States, and Luxembourg based on the taxable income or loss including the transactions entered into and recorded by the Company and based on the estimates and calculations used by the Company during the normal course of business to the extent that income is not sheltered by existing tax pools. As at June 30, 2016 there are unrecognized deferred income tax assets of \$21,231 (December 31, 2015 - \$6,914) which have not been recognized due to the uncertainty over realization of the respective tax pools.

In 2014, the Company received a proposal letter from the Canada Revenue Agency (the "CRA") which stated its intent to challenge the Canadian tax consequences of the Company's conversion from a publicly-traded Canadian limited partnership to a publicly-traded corporation (the "Conversion"). The CRA's position is based on the acquisition of control rules and the general anti-avoidance rules in the Income Tax Act (Canada). If the CRA issues notices of reassessment in respect of the Company's 2010, 2011, and 2012 taxation years, CES would be required to remit to the CRA 50% of the tax liability claimed by the CRA in order to appeal such reassessments. If such reassessments are issued and maintained on appeal, CES will be obligated to remit cash taxes of approximately \$16,000 for the three taxation years, plus approximately \$4,300 in interest to June 30, 2016. While the Company continues to believe its returns were correctly filed and it has not yet received any notices of reassessment relating to this matter, it has proposed a settlement offer to the CRA. A current tax expense of \$7,000 has been accrued in the Company's June 30, 2016, condensed consolidated financial statements based on the settlement proposal for the estimated cash cost related to the resolution of this tax dispute on the Conversion.

# 7. Share Capital

## a) Authorized

The Company is authorized to issue an unlimited number of common shares.

# b) Issued and outstanding

A summary of the changes to common share capital is presented below:

	Six Months 1	Ended	Year Ende	ed
	June 30, 2016		December 31, 2015	
	Number of		Number of	
Common Shares (\$000's except number of shares)	Shares	Amount	Shares	Amount
Balance, beginning of period	220,424,818	484,932	215,512,074	459,053
Issued pursuant to the Offering, net of share issue costs and taxes	30,670,500	89,026	-	-
Consideration for business combinations	-	-	958,163	4,500
Issued pursuant to stock-based compensation	2,770,858	315	3,948,017	3,479
Contributed surplus related to stock-based compensation	-	15,563	-	17,864
Issued pursuant to stock dividend and stock settled director fee	1,680	6	6,564	36
Balance, end of period	253,867,856	589,842	220,424,818	484,932

Notes to the Condensed Consolidated Financial Statements (unaudited) (stated in thousands of Canadian dollars, except for share and per share amounts)

### c) Net (loss) income per share

In calculating the basic and diluted net (loss) income per share for the three and six months ended June 30, 2016 and 2015, the weighted average number of shares used in the calculation is shown in the table below:

_	Three Months Ended June 30,		Six Months Ended June 30,	
\$000's, except share and per share amounts	2016	2015	2016	2015
Net (loss) income (1)	(25,597)	1,758	(49,190)	15,669
Weighted average number of shares outstanding:				_
Basic shares outstanding	230,573,931	217,442,891	225,751,133	216,790,878
Effect of dilutive shares	-	6,295,343	-	5,715,772
Diluted shares outstanding	230,573,931	223,738,234	225,751,133	222,506,650
Net (loss) income per share - basic	(\$0.11)	\$0.01	(\$0.22)	\$0.07
Net (loss) income per share - diluted	(\$0.11)	\$0.01	(\$0.22)	\$0.07

<sup>(1)</sup> Represents net (loss) income attributable to shareholders of the Company.

Excluded from the calculation of dilutive shares for the three and six months ended June 30, 2016, are 11,333,744 of Share Rights and 2,610,162 of Restricted Share Units (2015 – 9,238,000 of Share Rights) that are considered anti-dilutive.

## 8. Stock-Based Compensation

As at June 30, 2016, a total of 25,386,786 common shares were reserved for issuance under the Company's Share Rights Incentive Plan, Restricted Share Unit Plan, and Stock Settled Director Fee Program, of which 11,442,843 common shares remained available for grant. For the three and six months ended June 30, 2016, stock compensation expense of \$2,395 and \$8,761, respectively, (2015 – \$6,506 and \$11,674, respectively) was recorded in general and administrative expenses relating to the Company's stock-based compensation plans.

## a) Share Rights Incentive Plan ("SRIP")

CES' SRIP provides incentives to the employees, officers, and directors of the Company by issuing options to acquire common shares. Share Rights generally vest as to one-third on each of the first, second, and third anniversary dates of the grant, or such other vesting schedule as determined by the Board of Directors, and expire no later than five years after the date of the grant. Under the SRIP, employees may elect to exercise the Share Rights at an adjusted exercise price in which the option exercise price will be adjusted downwards by the cumulative dividends paid by the Company.

A summary of changes under the SRIP is presented below:

_	Six Months Ended June 30, 2016		Year Ended Dec	ember 31, 2015
_	Ave	rage Exercise		Average Exercise
	Share Rights	Price	Share Rights	Price
Balance, beginning of period	11,248,244	\$7.07	6,344,044	\$6.22
Granted during the period	1,080,000	3.11	6,650,000	6.87
Exercised during the period	(133,500)	2.36	(1,490,800)	2.33
Expired during the period	(27,000)	3.44	-	-
Forfeited during the period	(834,000)	7.59	(255,000)	7.23
Balance, end of period	11,333,744	\$6.71	11,248,244	\$7.07
Exercisable Share Rights, end of period	5,031,077	\$6.88	2,913,244	\$6.27

Notes to the Condensed Consolidated Financial Statements (unaudited) (stated in thousands of Canadian dollars, except for share and per share amounts)

The compensation costs for Share Rights granted during the three and six months ended June 30, 2016, were calculated using a Black-Scholes option pricing model using the following weighted average assumptions:

	Six Months Ended
	June 30, 2016
Risk-free interest rate	0.58%
Expected average life of Share Rights	2.6 years
Share Right term	5.0 years
Annual forfeiture rate	$\boldsymbol{0.80\%}$
Dividend yield	0.27%
Expected volatility	56.42%
Weighted average share price	\$3.10
Weighted average fair value per Share Right	\$1.07

The following table summarizes information about the outstanding grants under the Company's SRIP as at June 30, 2016:

	Share Rights Outstanding			Share Righ	nts Exercisable
Range of exercise		Weighted average	Weighted average term		Weighted average
prices	Share Rights	exercise price	remaining in years	Share Rights	exercise price
\$3.10 - \$4.74	2,210,244	3.38	2.98	1,130,244	3.63
\$4.75 - \$6.77	562,500	6.09	3.71	114,500	6.08
\$6.78 - \$7.09	5,317,000	6.92	3.89	1,830,333	6.92
\$7.10 - \$7.48	1,669,000	7.26	2.65	990,000	7.25
\$7.45 - \$10.98	1,575,000	10.29	2.88	966,000	10.31
	11,333,744	\$6.71	3.38	5,031,077	\$6.88

## b) Restricted Share Unit ("RSU") Plan

CES' RSU Plan provides incentives to eligible employees, officers, and directors of the Company through the issuance of RSUs. The RSUs generally vest from one year, and up to three years, on the anniversary from the date of grant, subject to other such vesting schedules or conditions as determined by the Board of Directors. Throughout the vesting period, holders of Restricted Shares will be entitled to the dividend equivalents in the form of additional Restricted Shares on each dividend payment date, to be held in the RSU account until such time as the awards have vested.

A summary of changes under the RSU plan is presented below:

	Six Months Ended June 30, 2016		Year Ended December	31, 2015
	Restricted	Average	Restricted	Average
	Share Units	Price	Share Units	Price
Balance, beginning of period	4,892,227	\$6.32	4,093,785	\$7.03
Granted during the period	514,440	3.32	3,103,652	5.80
Reinvested during the period	60,953	6.33	270,342	6.53
Vested during the period	(2,637,358)	5.84	(2,457,217)	6.85
Forfeited during the period	(220,100)	7.47	(118,335)	6.89
Balance, end of period	2,610,162	\$6.12	4,892,227	\$6.32

The weighted average fair value of RSUs granted during the six months ended June 30, 2016, was \$3.32 per RSU (2015 - \$5.80). The stock-based compensation costs for RSUs granted are based on the five day volume weighted average share price at the date of grant. The amount of compensation expense recorded for the six months ended June 30, 2016, was reduced by an estimated weighted average forfeiture rate of 2.42% per year at the date of grant.

Notes to the Condensed Consolidated Financial Statements (unaudited) (stated in thousands of Canadian dollars, except for share and per share amounts)

## 9. Dividends

The Company declared dividends to holders of common shares for the six months ended June 30, 2016, as follows:

	Dividend	Dividend	Per Common	
\$000's except per share amounts	Record Date	<b>Payment Date</b>	Share	Total
January	Jan 29	Feb 12	\$0.0180	3,971
February	Feb 29	Mar 15	\$0.0025	552
March	Mar 31	Apr 15	\$0.0025	556
April	Apr 29	May 13	\$0.0025	556
May	May 31	Jun 15	\$0.0025	558
June	Jun 30	Jul 15	\$0.0025	635
Total dividends declared during the period			\$0.0305	6,828

Subsequent to June 30, 2016, the Company declared dividends to holders of common shares in the amount of \$0.0025 per common share payable on August 15, 2016, for shareholders of record on July 29, 2016.

#### 10. Commitments

The Company has commitments with payments due as follows:

\$000's	2016 - 6 months	2017	2018	2019	2020	Total
Office and facility rent	3,529	5,656	4,895	3,235	1,789	19,104

Payments denominated in foreign currencies have been translated using the appropriate June 30, 2016 exchange rate

The Company is involved in litigation and disputes arising in the normal course of operations. Management is of the opinion that any potential litigation will not have a material adverse impact on the Company's financial position or results of operations and, therefore, the commitment table does not include any provisions for outstanding litigation and potential claims.

## 11. Financial Instrument and Risk Management

The classification of financial instruments remains consistent at June 30, 2016 with that as at December 31, 2015. The carrying values of cash, accounts receivable, accounts payable and accrued liabilities, and dividends payable approximate fair value due to the short-term nature of these instruments. The carrying values of financial liabilities where interest is charged based on a variable rate approximates fair value as it bears interest at floating rates and the applicable margin is indicative of the Company's current credit premium. The carrying value of long-term debt and finance lease obligations where interest is charged at a fixed rate is not significantly different than fair value. The Senior Notes are recorded at their amortized cost and fair value disclosure of the Senior Notes is based on their estimated trading price on June 30, 2016. The estimated fair value of the Senior Notes at June 30, 2016 is \$294,349 (December 31, 2015 - \$279,410) and is based on level 2 inputs as the inputs are observable through correlation with market data.

CES classifies the fair value of these transactions according to the following hierarchy based on the amount of observable inputs used to value the instrument:

- Level 1 Quoted prices are available in active markets for identical assets or liabilities as of the reporting date. Active
  markets are those in which transactions occur in sufficient frequency and volume to provide pricing information on an
  ongoing basis.
- Level 2 Pricing inputs are other than quoted prices in active markets included in Level 1. Prices in Level 2 are either directly or indirectly observable as of the reporting date. Level 2 valuations are based on inputs, including quoted forward prices for commodities, time value and volatility factors, which can be substantially observed or corroborated in the marketplace. The fair value of the risk management contracts are estimated based on the mark-to-market method of accounting, using publicly quoted market prices or, in their absence, third-party market indications and forecasts priced on the last trading day of the applicable period.
- Level 3 Valuations in this level are those with inputs for the asset or liability that are not based on observable market data.

Notes to the Condensed Consolidated Financial Statements (unaudited) (stated in thousands of Canadian dollars, except for share and per share amounts)

The following table aggregates the Company's financial derivatives and investments available for sale in accordance with the above hierarchy:

			Quoted Prices In	$\mathcal{C}$	Significant
	Carrying		Active Markets	Observable	Unobservable
\$000's	Value	Fair Value	(Level 1)	Inputs (Level 2)	Inputs (Level 3)
As at June 30, 2016					
Financial derivative asset	11	11	-	11	-
Financial derivative liability	(1,836)	(1,836)	-	(1,836)	-
Other as sets	4,875	4,875	4,875	-	-
Total	3,050	3,050	4,875	(1,825)	-
As at December 31, 2015					
Financial derivative asset	2,453	2,453	-	2,453	-
Financial derivative liability	(93)	(93)	-	(93)	-
Other as sets	5,338	5,338	5,338	-	
Total	7,698	7,698	5,338	2,360	-

## 12. Supplemental Information

The changes in non-cash working capital were as follows:

		Three Months Ended June 30,		Six Months Ended June 30,	
\$000's	2016	2015	2016	2015	
Decrease (increase) in current assets					
Accounts receivable	30,009	113,233	65,003	140,841	
Inventory	8,083	7,637	9,974	13,254	
Prepaid expenses and deposits	647	2,910	7,901	18,811	
Increase (decrease) in current liabilities					
Accounts payable and accrued liabilities	(4,056)	(22,136)	(13,240)	(50,114)	
	34,683	101,644	69,638	122,792	
Relating to:					
Operating activities	34,762	101,458	70,139	123,906	
Investing activities	(79)	186	(501)	(1,114)	

For the three and six months ended June 30, 2016 and 2015, changes in non-cash working capital relating to investing activities have been included in "Investment in property and equipment" on the Consolidated Statements of Cash Flows.

Notes to the Condensed Consolidated Financial Statements (unaudited) (stated in thousands of Canadian dollars, except for share and per share amounts)

## 13. Geographical Information

Geographical information relating to the Company's activities is as follows:

	Revenue		Revenue		
	Three Months Ende	ed June 30,	Six Months Ended June 30,		
\$000's	2016	2015	2016	2015	
Canada	29,478	35,355	76,782	112,432	
United States	68,255	127,782	158,100	284,467	
Total	97,733	163,137	234,882	396,899	

	Long-Term	Assets (1)
\$000's	June 30, 2016	December 31, 2015
Canada	163,372	166,361
United States	396,372	437,504
Total	559,744	603,865

<sup>(1)</sup> Includes: Property and equipment, intangible assets, other assets and goodwill

### 14. Subsequent Event

Catalyst Acquisition

On August 1, 2016, through a US subsidiary, CES completed the acquisition of all of the production and specialty chemical business assets of Catalyst Oilfield Services, LLC. ("Catalyst"). Catalyst is a West Texas based private company that provides production and specialty chemical solutions for a number of leading oil and natural gas companies. The acquisition of Catalyst will accelerate the expansion of the Company's US production and specialty chemicals operations with particular focus in West Texas and the Permian Basin.

The effective date of the Catalyst acquisition was August 1, 2016. The Company has not made the required disclosures under IFRS due to the initial accounting for the acquisition being incomplete at the time of issuance. The Company will report a preliminary purchase price allocation in the Company's unaudited condensed consolidated financial statements for the three and nine months ended September 30, 2016.

Information

STOCK EXCHANGE LISTINGS

The Toronto Stock Exchange Trading Symbol: CEU

OTCOX

Trading Symbol: CESDF

**BOARD OF DIRECTORS** 

Kyle D. Kitagawa<sup>1,2,4</sup>

Chairman

D. Michael G. Stewart<sup>1,4</sup>

John M. Hooks<sup>2,4</sup>

Rodney L. Carpenter<sup>3</sup>

Burton J. Ahrens<sup>1,4</sup>

Colin D. Boyer<sup>2,3</sup>

Philip J. Scherman<sup>1</sup>

Thomas J. Simons

Jason H. West<sup>3</sup>

<sup>1</sup>Member of the Audit Committee

<sup>2</sup>Member of the Compensation Committee

<sup>3</sup>Member of the Health, Safety and Environment

Committee

<sup>4</sup>Member of the Corporate Governance and Nominating

Committee

### **OFFICERS**

Thomas J. Simons

President & Chief Executive Officer

Craig F. Nieboer, CA Chief Financial Officer

Kenneth E. Zinger

Canadian President & Chief Operating Officer

Kenneth D. Zandee Vice President, Marketing

Jason D. Waugh Vice President

James M. Pasieka Corporate Secretary

## **AUDITORS**

Deloitte LLP

Chartered Professional Accountants, Calgary, AB

## **BANKERS**

Scotiabank Canada, Calgary, AB

## **SOLICITORS**

McCarthy Tetrault, LLP, Calgary, AB Crowe & Dunlevy, Oklahoma City, OK

## **REGISTRAR & TRANSFER AGENT**

Computershare Investor Services Inc. Calgary, AB and Toronto, ON

#### CORPORATE OFFICE

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### **CANADIAN BUSINESS UNITS**

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Sialco Materials Ltd. 6605 Dennett Place Delta, BC V4G 1N4 Phone: 604-940-4777 Toll Free: 1-800-335-0122

Fax: 604-940-4757

Clear Environmental Solutions

Suite 720,736 - 8th Avenue SW

Calgary, AB T2P 1H4 Phone: 403-263-5953 Fax: 403-229-1306

EQUAL Transport

18029 – Highway 10 East

Edson, AB T7E 1V6 Phone: 780-728-0067

Fax: 780-728-0068

# US BUSINESS UNITS

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JACAM Chemical Company

205 S. Broadway Sterling, KS 67579 Phone: 620-278-3355 Fax: 620-278-2112

Catalyst Oilfield Services 11999 East Highway 158 Gardendale, TX 79758 Phone: 432-563-0727

Phone: 432-563-0727 Fax: 432-224-1038

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